

**Transcript of Proceedings - March 21, 2012  
Meeting**

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THE STATE OF NEVADA  
DEPARTMENT OF BUSINESS AND INDUSTRY  
BEFORE THE NEVADA STATE DAIRY COMMISSION

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TRANSCRIPT OF PROCEEDINGS  
MEETING  
VIDEO/TELEPHONE CONFERENCE

9:30 A.M., WEDNESDAY, MARCH 21, 2012

NEVADA STATE DAIRY COMMISSION

KIETZKE PLAZA

4600 KIETZKE LANE, a-107

RENO, NEVADA

APPEARANCES:

COMMISSIONERS PRESENT:                   CHRISTOPHER COOK, Chairman  
  ROBERT R. FLETCHER, Commissioner  
  TROY CROWTHER, Commissioner  
  
  TOM ORZECH, Operations Manager  
  WARREN GOEDERT, Attorney

REPORTED BY:                               SUZANNE KUES ROWE, CCR, RPR  
  Nevada CCR #127

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1                   WEDNESDAY, MARCH 21, 2012, RENO, NEVADA, 9:30 A.M.

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3                   (This meeting is held concurrently in Reno and Las  
4 Vegas via video/telephone conferencing.)

5                   CHAIRMAN COOK: All right. Are you guys ready down  
6 south?

7                   COMMISSIONER CROWTHER: I think so. We're here.

8                   CHAIRMAN COOK: Let's go ahead and convene this March  
9 2012 meeting of the Nevada State Dairy Commission.

10                  Mr. Orzech, would you open the meeting, please?

11                  MR. ORZECH: Thank you Mr. Chairman.

12                  This is the time and place set for the regularly  
13 scheduled meeting of the Nevada State Dairy Commission for the  
14 month of March 2012.

15                  This meeting has been scheduled and noticed in  
16 compliance with the pertinent statutes, including the open  
17 meeting law.

18                  A copy of the agenda has been handed to our court  
19 reporter, with the request that it be part of the official  
20 transcript of these proceedings.

21                  My name the Tom Orzech, Operations Manager of the  
22 Nevada State Dairy Commission.

23                  Present today are Mr. Christopher Cook, chairman,  
24 Mr. Troy G. Crowther, member of the commission, Mr. Robert R.  
25 Fletcher, member of the commission. Mr. Warren W. Goedert,

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1 Counsel for the State of Nevada Dairy Commission, and certain  
2 members of the Dairy Commission staff.

3 Those who present statements or evidence to the  
4 commission during this meeting are requested to first be  
5 acknowledged by the chairman, and to identify themselves for the  
6 record.

7 CHAIRMAN COOK: Thank you, Mr. Orzech. Would you  
8 proceed with the first agenda item, please?

9 MR. ORZECH: The first agenda item this morning is  
10 public comment and discussion.

11 Is there any public comment or discussion?

12 COMMISSIONER CROWTHER: Nothing here.

13 CHAIRMAN COOK: Nothing here either.

14 MR. ORZECH: Agenda item number two is possible action  
15 for license application agenda item 2a is Elevation Burger, 5130  
16 South Fort Apache Road, suite 240, Las Vegas, Nevada. James  
17 Prato, owner.

18 The applicant seeks a license to distribute fluid milk,  
19 fluid cream, ice cream, sherbert, novelties and frozen yogurt in  
20 the Southern Nevada Marketing Area. Fluid milk label will be  
21 Horizon and the ice cream label will be Blue Bunny.

22 The applicant's cost and prices have been reviewed by  
23 members of the Dairy Commission staff, and are in compliance with  
24 this agency's laws and regulations.

25 The applicant will be responsible for assessments.

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1           CHAIRMAN COOK: Is there anyone present representing  
2 this applicant?

3           MR. PRATO: Yes, there is.

4           CHAIRMAN COOK: Would you state your name and spell it  
5 for the record, please?

6           MR. PRATO: James J. Prato, P R A T O.

7           CHAIRMAN COOK: Thank you, Mr. Prato. Is everything  
8 correct as was read by Mr. Orzech?

9           MR. PRATO: Yes, that's correct.

10          CHAIRMAN COOK: Okay. No changes, no amendments you  
11 wish to make to it?

12          MR. PRATO: No, sir.

13          CHAIRMAN COOK: Can you tell us a little bit about your  
14 business?

15          MR. PRATO: Elevation Burger is a franchise out of  
16 Falls Church, Virginia.

17                There's 27 now open and operating. One in Carlsbad.  
18 This is the first in Vegas.

19                We are an organic burger concept. We do a hundred  
20 percent free range organic beef burgers.

21                We have two different kinds of veggie burgers, the  
22 fries are heart healthy olive oil, and we do hand dipped shakes.

23          CHAIRMAN COOK: And the application is to, it says to  
24 distribute. So, this is just product that you are going to use  
25 in your business?

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1 MR. PRATO: That's correct.

2 CHAIRMAN COOK: Okay.

3 MR. PRATO: My supplier doesn't have a Nevada license,  
4 so to speed things up, that's why I'm applying for the license.  
5 I am going to be using the ice cream to sell.

6 CHAIRMAN COOK: Okay. Thank you.

7 Mr. Crowther, do you have any questions?

8 COMMISSIONER CROWTHER: Yes. The ice cream, so I mean  
9 this says it's a retail store. You're not, I mean you're selling  
10 it as part of the milk shakes, is that correct?

11 MR. PRATO: Yeah, we sell it in a copper cone, or as  
12 part of the milk shake, and the organic milk goes into the milk  
13 shake as well.

14 COMMISSIONER CROWTHER: Okay. So, does that, does that  
15 constitute a retail store then?

16 MR. ORZECH: If you read the rest of it, it's retail  
17 store, importing from out-of-state.

18 COMMISSIONER CROWTHER: Okay. No, no further  
19 questions.

20 CHAIRMAN COOK: Mr. Fletcher, any questions?

21 COMMISSIONER FLETCHER: No questions.

22 CHAIRMAN COOK: Any questions from any members of the  
23 audience?

24 Comments or questions from the staff?

25 Hearing none, I will entertain a motion.

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1           COMMISSIONER CROWTHER: I will make a motion to approve  
2 the retail store importing from out-of-state license application  
3 by Elevation Burger, Las Vegas, Nevada, to approve the license to  
4 distribute fluid milk, fluid cream, ice cream, sherbert,  
5 novelties and frozen yogurt in the Southern Nevada Marketing  
6 Area. Fluid milk label will be Horizon and the ice cream label  
7 will be Blue Bunny.

8           COMMISSIONER FLETCHER: Second.

9           CHAIRMAN COOK: Having heard a motion and a second, the  
10 motion carries, and the license is granted.

11           Thank you, Mr. Prato.

12           CHAIRMAN COOK: Okay. Mr. Orzech, please read number  
13 two, or rather our second agenda item.

14           MR. ORZECH: Agenda item 2b is Greenland Super Market,  
15 6850 Spring Mountain Road in Las Vegas, Nevada. Sumi Kim, listed  
16 as the HR manager.

17           The applicant seeks a license to distribute fluid milk,  
18 fluid cream, butter, yogurt, ice cream, sherbert, novelties and  
19 frozen yogurt in the Southern Nevada Marketing Area.

20           The label for fluid milk will be Anderson.

21           The applicant's prices and costs have been reviewed by  
22 members of the Dairy Commission staff, and are in compliance with  
23 this agency's laws and regulations. The applicant will be  
24 responsible for the assessments.

25           CHAIRMAN COOK: Thank you, Mr. Orzech.

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1           Is there anyone representing this applicant present?

2           COMMISSIONER CROWTHER: Not here.

3           CHAIRMAN COOK: Okay. Not up here either. Anything we  
4 need to know about this applicant?

5           MR. ORZECH: No, sir.

6           CHAIRMAN COOK: Okay. I guess there's progress being  
7 made on the video thing, so who knows. We might get some visuals  
8 to go with this as we progress through this meeting.

9           Okay. Having no questions for me, the commissioners,  
10 or the staff, do any members of the audience have anything to  
11 comment or add to this?

12           Hearing none, I will entertain a motion.

13           COMMISSIONER FLETCHER: I move the commission approve  
14 the Greenland Super Market license application as submitted,  
15 after review by the staff for compliance of the appropriate rules  
16 and regulations.

17           COMMISSIONER CROWTHER: Second.

18           CHAIRMAN COOK: Okay. Hearing a motion and a second  
19 and there being no dissenting votes, the motion carries. The  
20 license is granted.

21           MR. ORZECH: Agenda time 3 is for possible action,  
22 license amendment applications.

23           Agenda item 3a is a processing distributor and peddler  
24 distributor license amendment by Cream O'Weber Dairy, LLC, 1658  
25 South 4370 West, Salt Lake City, Utah, Allen Beazer, key account



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1 representative.

2           The applicant seeks an amendment to distribute the  
3 Kirkland signature and Darigold labels of fluid milk in the  
4 Northern and Southern Nevada Marketing Areas.

5           The applicant's prices and costs have been reviewed by  
6 members of the Dairy Commission staff, and are in compliance with  
7 this agency's laws and regulations. The applicant will be  
8 responsible the assessments.

9           CHAIRMAN COOK: You're on. Please have a seat.

10          MR. BEAZER: Thank you.

11          CHAIRMAN COOK: Would you state your name and spell it  
12 for the record, please?

13          MR. BEAZER: Allan Beazer. Excuse me. A L L A N,  
14 B E A Z E R.

15          CHAIRMAN COOK: Thank you, Mr. Beazer. Is everything  
16 correct as was read by Mr. Orzech?

17          MR. BEAZER: Yes, I believe so.

18          CHAIRMAN COOK: Any changes, nothing that needs to be  
19 amended?

20          MR. BEAZER: Not that I'm aware of.

21          CHAIRMAN COOK: Nice bit of business if you got Costco.  
22 Are you going to be servicing the whole state, all the  
23 Costco's in the north and south?

24          MR. BEAZER: At this point in time it's just the north  
25 here, the three stores up north. But, at some point in time it

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1 may be possible that we would pick up the south. We do business  
2 with Costco through Denver, Idaho, Oregon, Washington, Montana,  
3 Utah.

4 CHAIRMAN COOK: Wow. Nice account.

5 MR. BEAZER: Mm-hmm.

6 CHAIRMAN COOK: Probably a tough one to service though,  
7 because they're pretty demanding.

8 MR. BEAZER: At times. But often they're really good  
9 to work with as well. Especially at the local level. They're  
10 very nice.

11 CHAIRMAN COOK: That's good to hear. Okay. I have no  
12 further questions. Bob, questions?

13 COMMISSIONER FLETCHER: No questions.

14 CHAIRMAN COOK: Troy?

15 COMMISSIONER CROWTHER: No, no questions.

16 CHAIRMAN COOK: Questions or comments from the staff?  
17 Questions or comments from any members of the audience?  
18 Hearing none, I will entertain a motion.

19 COMMISSIONER CROWTHER: I will make a motion to approve  
20 the amendment application by Cream O'Weber Dairy, LLC, Salt Lake  
21 City, Utah, to distribute the Kirkland signature and Darigold  
22 labels of fluid milk in the Northern and Southern Nevada  
23 marketing areas.

24 COMMISSIONER FLETCHER: Second.

25 CHAIRMAN COOK: Okay. Hearing a motion and a second,

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1 hearing no dissenting votes, the motion carries. The license is  
2 granted.

3 MR. BEAZER: Thank you.

4 CHAIRMAN COOK: Thank you.

5 MR. ORZECH: Item 3b is a license amendment application  
6 from Meadow Gold Dairy, Las Vegas, 6350 East Centennial Parkway,  
7 Las Vegas, Nevada. Steve Weiland, W E I L A N D, general  
8 manager.

9 The applicant seeks a license amendment to distribute  
10 the Hy-Top label of fluid milk in the Southern Nevada Marketing  
11 Area.

12 The applicant's prices and costs have been reviewed by  
13 members of the Dairy Commission staff and are in compliance with  
14 this agency's laws and regulations.

15 The applicant will be responsible for the assessments.

16 CHAIRMAN COOK: Thank you, Mr. Orzech. Is there any  
17 one representing this applicant present?

18 COMMISSIONER CROWTHER: No one down south.

19 CHAIRMAN COOK: Okay. Anything we need too know about  
20 this?

21 MR. ORZECH: As mentioned in the last meeting, this was  
22 just an -- if you remember, WinCo is going to be opening up, or  
23 they have opened up in the Las Vegas area. This is the Hy-Top  
24 label for WinCo.

25 CHAIRMAN COOK: So, it's a private WinCo label then?

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1 MR. ORZECH: Right.

2 CHAIRMAN COOK: Okay. Glad to see that Meadow Gold is  
3 bottling for them. Okay. Do you have any questions, Troy?

4 COMMISSIONER CROWTHER: No.

5 CHAIRMAN COOK: Questions, Bob?

6 COMMISSIONER FLETCHER: No questions.

7 CHAIRMAN COOK: Questions or comments from the staff.  
8 Questions or comments from anybody in the audience?

9 Hearing none, I will entertain a motion.

10 COMMISSIONER FLETCHER: I move the commission approve  
11 the Meadow Gold Dairy, Las Vegas license amendment application as  
12 submitted after review by the staff for compliance with the  
13 appropriate rules and regulations.

14 COMMISSIONER CROWTHER: Second.

15 CHAIRMAN COOK: Hearing a motion and a second and there  
16 being no dissenting votes, the motion carries, the license is  
17 granted.

18 MR. ORZECH: Agenda item number 4 for possible action  
19 is consideration and discussion on the comments from the public  
20 hearing on the amendment, repeal and adoption of regulations of  
21 the Dairy Commission under chapter 584 of the Nevada  
22 Administrative Code. Motions may be considered for action on the  
23 proposed changes.

24 CHAIRMAN COOK: Okay. We have had the public comment  
25 session already. We haven't had public comment, so all we need

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1 to do is have a motion. Bob or Troy?

2 COMMISSIONER CROWTHER: Okay. I will make a motion to  
3 approve the revised proposed regulation of the Nevada State Dairy  
4 Commission as, under Chapter 584 of the Nevada Administrative  
5 Code.

6 MR. ORZECH: Okay. Troy, I think the wording has to  
7 include the phrase "adopt".

8 COMMISSIONER CROWTHER: Okay. Let's see. I will make  
9 a motion to approve the amendment, repeal, and adoption of  
10 regulations of the Nevada Dairy Commission under Chapter 584 of  
11 the Nevada Administrative Code. As presented to --

12 MR. ORZECH: What did he say?

13 (Record read.)

14 MR. ORZECH: He simply needs to say, adopt the changes  
15 made to the regulations. As simply as that.

16 (Audio feedback.)

17 CHAIRMAN COOK: Would you listen to Tom, sir?

18 (Discussion off the record.)

19 CHAIRMAN COOK: Good morning.

20 MR. ORZECH: Troy, on that last, it's just a matter of  
21 saying that you should make a motion to adopt the regulation  
22 changes as discussed in the public hearing. But, that you're  
23 adopting the regulations. Adopting the changes.

24 COMMISSIONER CROWTHER: I don't need to say repeal and  
25 amend?

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1 MR. ORZECH: No. Just that you're going to adopt.

2 COMMISSIONER CROWTHER: I will make a motion to adopt  
3 the regulations as presented in the public hearing.

4 COMMISSIONER FLETCHER: Second.

5 CHAIRMAN COOK: Do we have to withdraw the prior  
6 motions?

7 Okay. So we have a motion and a second to adopt the  
8 proposed revisions in regulation 584. Do we want to have a voice  
9 vote on that or is the usual shortcut?

10 (Video lost.)

11 COMMISSIONER CROWTHER: Hey, guys. We have lost your  
12 video.

13 (Discussion off the record.)

14 MR. ORZECH: That's all right. We don't look any  
15 better than we did last time, so.

16 You could do a voice one.

17 CHAIRMAN COOK: Okay. Would you call the roll, Mr.  
18 Orzech?

19 MR. ORZECH: Yes, sir. Mr. Crowther.

20 COMMISSIONER CROWTHER: Aye.

21 MR. ORZECH: Mr. Fletcher.

22 COMMISSIONER FLETCHER: Aye.

23 MR. ORZECH: Commissioner Cook.

24 CHAIRMAN COOK: Aye.

25 MR. ORZECH: We haven't done that in a long time.

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1           CHAIRMAN COOK: No, we haven't. That's dealt with.  
2 Let's press on.

3           MR. ORZECH: Agenda item number 5 for possible action  
4 is, consideration and discussion on the contract applications for  
5 the legal counsel to the Nevada Dairy Commission. Motions may be  
6 considered for action on the applications.

7           MR. GOEDERT: I need to excuse myself while you guys  
8 discuss that.

9           (Whereupon Mr. Goedert left the room.)

10          CHAIRMAN COOK: Okay.

11          MR. ORZECH: This, Mr. Chairman, this will be we  
12 received two applications, and as one of them was not, is not  
13 being brought in, it was, upon review, it was not acceptable.  
14 So, this will be for action on the one remaining application,  
15 which is for Goedert and Associates.

16          CHAIRMAN COOK: Okay. So, we just need to basically  
17 approve the new renewal of the contract?

18          MR. ORZECH: Right.

19          CHAIRMAN COOK: All right. I will entertain a motion  
20 from somebody.

21          COMMISSIONER FLETCHER: I move the Dairy Commission  
22 approve a contract with Goedert and Associates as the legal  
23 counsel for the next two years.

24          COMMISSIONER CROWTHER: Second.

25          CHAIRMAN COOK: Okay. We have a motion and a second.

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1 Is this one we should do a roll call on as well you think?

2 MR. ORZECH: Wouldn't hurt.

3 CHAIRMAN COOK: Okay. Call the roll, please.

4 MR. ORZECH: Commissioner Crowther.

5 COMMISSIONER CROWTHER: Aye.

6 MR. ORZECH: Commissioner Fletcher.

7 COMMISSIONER FLETCHER: Aye.

8 MR. ORZECH: Commissioner Cook.

9 CHAIRMAN COOK: Aye.

10 Motion carries.

11 (Video out.)

12 CHAIRMAN COOK: You can't see us?

13 COMMISSIONER CROWTHER: Something's wrong with the  
14 video at your end.

15 MR. ORZECH: You still have nothing, Troy? No picture?

16 CHAIRMAN COOK: But, you can hear us, right?

17 COMMISSIONER CROWTHER: Yes. No.

18 MS. EASLY: Can you see my power point?

19 COMMISSIONER CROWTHER: No. Where is the -- no.

20 CHAIRMAN COOK: Just roll with it.

21 MS. EASLY: Just roll with it. Lisa and I went to the  
22 World Ag Expo in February, and this is our presentation.

23 The Nevada Dairy Commission, in order to facilitate the  
24 creation of new jobs in the dairy industry, and this might help  
25 if I give you what I'm reading, huh. And the State of Nevada in



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1 conjunction with DFA and CEDA took a first step by becoming an  
2 exhibitor in the 2012 World Ag Expo in Tulare, California.

3 Dairy Commission staff members Lisa Burnett and Kathy  
4 Easley were selected by management to plan an exhibit, coordinate  
5 with other state agencies, DFA and CEDA.

6 The Dairy Commission purchased the exhibit space and a  
7 professional display promoting the Nevada dairy industry.

8 Dairy commission staff provided educational materials  
9 and manned the exhibit booth.

10 The staff was able to secure a vacation package from  
11 the Silver Legacy, which was advertised at the booth. DFA  
12 provided packets of material which detailed the powder plant they  
13 are building in Fallon and the need for more dairy farms.

14 Contact information for governmental and private  
15 agencies were involved in starting a new dairy was also provided.

16 Dairy Commission staff created and printed fliers  
17 promoting the Nevada dairy industry, as well as fliers promoting  
18 the Silver Legacy vacation give away. CEDA provided information  
19 about the business climate in Churchill County.

20 The World Ag Expo provides an excellent venue in which  
21 to promote the Nevada Dairy Commission and the State of Nevada to  
22 a targeted audience with similar interests.

23 Based on the feedback received by staff members and the  
24 number of viable contacts made, this year's presentation at the  
25 World Ag Expo was successful.

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1           Many Nevada dairy farmers who were in attendance  
2 expressed gratitude for the Dairy Commission participation at the  
3 World Ag Expo. The Nevada attendees stated that our  
4 participation at the Expo was educating non-Nevadans that  
5 agriculture is an integral part of the Nevada economic base.

6           Contacts were made with international representatives  
7 from Canada, Australia and Korea. Many phone calls and e-mails  
8 have been received from contacts at the World Ag Expo requesting  
9 more information about starting up a dairy farm and the new dry  
10 powder plant in Fallon.

11           And the gentleman from Korea actually said we need to  
12 go to Korea, because they got the money and we need to sell it  
13 there. And we went, yeah, okay. We didn't think Tom would  
14 approve a trip to Korea. This was our booth. This is Al Trace,  
15 from DFA.

16           This is the new banner that we purchased. As you can  
17 see, it's 12 feet wide and ten feet high? I can't remember what  
18 the height was. The panels all come off separately, and it all  
19 compacts down to a little brown case that we can roll on wheels.

20           And that's Moolisa's head. Now, we only took the cow  
21 head in because it rained every day, and we were afraid of  
22 getting the mud all over the costume and having to worry about  
23 how to get it cleaned, so we only brought her head in, and she  
24 was a big hit.

25           More people took pictures with that cow head than you

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1 would ever believe. And just to prove we were there, there's me  
2 and Lisa.

3 We were in the dairy barn this year. They have three  
4 rows in the dairy barn, and, well, four aisles but three rows in  
5 the dairy barn.

6 And you can, this is one of the center aisles. We were  
7 over in this corner. As you can see how long, this is standing  
8 at one end looking down the other. So, it's a huge facility.

9 And this is the full herring bone milking system set up  
10 as a display, walked out our door and you were right there. You  
11 saw it every time.

12 So. And just around the corner from that was this  
13 rotary barn milking system.

14 This is your milking jar system for milk testing. And  
15 this is the HTST pasteurizing unit that's being sent overseas  
16 because it's illegal to be used here in the United States,  
17 because of the single stem system it uses.

18 Now, these two pictures are actually from last year,  
19 because it was so muddy, every picture we took, all you saw was  
20 mud everywhere.

21 But, they set it up on a street grid, and this is one  
22 of the main streets standing at one end, you can't even see the  
23 other end they are so huge, this whole grounds is so huge.

24 And this is halfway down and you still have trouble  
25 finding the end of a street down there.

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1           But, it was just amazing. And you did have a map that,  
2 they gave us a map so we could follow the street grids and find  
3 what we needed to find.

4           And the cows were there again. So, these were, if you  
5 walked out our door and went the other way, you ran into these  
6 two little cows.

7           And a good time was had by all was very true. And we  
8 really did make a lot of contacts, we were right next to the  
9 opening to the door of the dairy barn, and we caught everybody  
10 coming and going. And it was just, I mean we talked to hundreds  
11 of people. And Al got several -- he got, what. Like five or six  
12 a day contacts that we was going to be calling back that were  
13 serious sounding.

14           So, we had a lot of fun doing that, and then we were  
15 hoping to have the drawing for the winner for the trip.

16           CHAIRMAN COOK: We haven't done that yet?

17           MS. EASLY: Not yet. We were hoping you guys would do  
18 that. Do you want to do that now, or wait until later?

19           CHAIRMAN COOK: Whenever you think it's appropriate.

20           MS. EASLY: Do you want to do it as part of the  
21 meeting?

22           CHAIRMAN COOK: Do we know if there were some good  
23 leads from producers?

24           MS. EASLY: Yes. He was mostly taking --

25           CHAIRMAN COOK: Do you know where those producers were

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1 coming from?

2 MS. EASLY: A lot of them from California. The  
3 majority of them were California farmers.

4 So, who wants to do?

5 COMMISSIONER FLETCHER: I think our chairman should do  
6 that.

7 MS. EASLY: Don't look. Just stick your hand in.

8 MR. GOEDERT: And the winner is?

9 MS. EASLY: Arnel A R N E L Koster. K O S T E R.

10 MR. ORZECH: From where?

11 MS. EASLY: Visalia, California.

12 So, we will be contacting Mr. Costa and let him know he  
13 won our trip.

14 CHAIRMAN COOK: Thank you, Kathy. That's very  
15 encouraging. I guess we're going to go back again next year?

16 MR. ORZECH: Right, yeah.

17 CHAIRMAN COOK: Are we going to do anything to change  
18 the booth, the layout or the location or any of that?

19 MS. EASLY: It depends on what DFA wants. If they want  
20 to join us again or.

21 CHAIRMAN COOK: Now, CEDA is the Churchill County  
22 economic people?

23 MS. EASLY: Mm-hmm.

24 CHAIRMAN COOK: Do they feel that it's a worthy  
25 expenditure of time and efforts?

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1 MS. BURNETT: Yes, they do.

2 CHAIRMAN COOK: And they are back on board again next  
3 year?

4 MS. BURNETT: Yes. And we had a pretty good location.  
5 We had the main traffic. It was cold, but it was a good  
6 location.

7 CHAIRMAN COOK: Any idea how many people come through  
8 this Expo?

9 MS. BURNETT: Newt Gingrich was there while we were  
10 there. George Bush was there while we were there.

11 CHAIRMAN COOK: Younger or elder?

12 MS. BURNETT: The younger.

13 MS. EASLY: Younger.

14 CHAIRMAN COOK: And you guys were there.

15 MS. EASLY: And we were there.

16 CHAIRMAN COOK: The most important people in the world.

17 MR. GOEDERT: So, we have a baseball club owner to the  
18 cows?

19 CHAIRMAN COOK: Okay. Well, thank you. Are there any  
20 questions from anybody?

21 Troy, do you got any questions?

22 Did we lose them?

23 (No response from Vegas.)

24 (Whereupon the video went down and the phone connection  
25 was reestablished.)

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1 MS. EASLY: Uh-oh. Are you there?

2 (Connection reestablished via telephone.)

3 CHAIRMAN COOK: Are you there, Troy?

4 COMMISSIONER CROWTHER: I'm here now.

5 CHAIRMAN COOK: Okay. Do you have any questions of  
6 Kathy or Lisa about Tulare?

7 COMMISSIONER CROWTHER: No. No. Sounds great.

8 CHAIRMAN COOK: You heard her report?

9 COMMISSIONER CROWTHER: I did.

10 CHAIRMAN COOK: Okay. We will see if we can get the  
11 video thing reconnected here.

12 (Whereupon the amazing Kathy, under great pressure, got  
13 the system working again.)

14 CHAIRMAN COOK: So, Mr. Orzech, please proceed.

15 MR. ORZECH: Agenda item seven for possible action is  
16 approval of the minutes for the February 15th, 2012 Dairy  
17 Commission meeting.

18 And the corrections were on page 20 line three, change  
19 service to first, page 20 line four, change fist to service.

20 Page --

21 MS. EASLY: Are you there? All right. Can you hear  
22 us?

23 MR. ORZECH: Can you hear us, Troy?

24 COMMISSIONER CROWTHER: I can hear you, I cannot see  
25 you.

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1           MR. ORZECH: Microphone. Click on the microphone.  
2 Camera. Click on the camera.

3           COMMISSIONER CROWTHER: That's fine.

4           MR. ORZECH: How's that?

5           COMMISSIONER CROWTHER: Okay. There we go.

6           CHAIRMAN COOK: Page 23 line number one, change H E T T  
7 E R I C K, to H E T T R I C K.

8           Page 25, line 15, change A G E N D A I N G to A G E N D  
9 I Z I N G. And those are the corrections.

10          CHAIRMAN COOK: Okay. Any other corrections noticed by  
11 anybody?

12          Hearing none, I will entertain a motion of the minutes  
13 of the February meeting.

14          COMMISSIONER CROWTHER: I will make a motion to approve  
15 the minutes of the February 15th, 2012 State of Nevada Dairy  
16 Commission meeting, with the changes as indicated.

17          COMMISSIONER FLETCHER: Second.

18          CHAIRMAN COOK: Okay. Having a motion and second, I  
19 am -- and no dissenting votes, we will go ahead and approve the  
20 minutes of the February 15 Nevada State Dairy Commission meeting.  
21 Tom?

22          MR. ORZECH: Agenda item number eight is the staff  
23 report presented by Tom Orzech. Our balance carry forward at the  
24 end of February was \$485,817.68. That's an increase of 3,249.56  
25 from January.



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1           As you recall, the tax holiday credits issued were  
2    about 115,000. We saw a \$63,385.66 reserve reduction last month,  
3    and expect to see the rest of the credits used during this month.

4           The unanticipated increase this month is apparently a  
5    combination of the tax credits that were not used and our monthly  
6    expenses running under the amount budgeted in the last  
7    legislative session.

8           We will continue to monitor reserves.

9           The milk price is out and has been distributed. You  
10   have it in your packages.

11          An update on the Commonwealth Dairy. Commonwealth  
12   decided to go to New Mexico. They had indicated early on that  
13   time restraints require that they find an existing building.

14          When it became apparent that the Yerington property was  
15   going to take protracted negotiations to deal with multiple  
16   partners and legal issues, they decided they had to move on to  
17   the New Mexico property.

18          In addition to that, they got the New Mexico building  
19   at a lower price, additional free land and \$500,000 in incentive  
20   payments.

21          The DFA groundbreaking on the powder plant is scheduled  
22   for April 11th, 2012, and I passed out copies to the  
23   commissioners of the invitation for that groundbreaking.

24          And that's the report.

25          CHAIRMAN COOK: Okay. Thank you. Press on.

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1           MR. ORZECH: Agenda item number 9 is legal report  
2 presented by Warren Goedert, Esquire. Legal counsel for the  
3 Dairy Commission.

4           MR. GOEDERT: There really isn't anything of a legal  
5 nature to talk about, but I want to thank everyone for allowing  
6 me to continue on as legal counsel.

7           I am very appreciative. I like working with this  
8 group. I have for a few years, and two more years will go by  
9 quickly, I'm sure. Thank you.

10          CHAIRMAN COOK: It is our pleasure.

11          MR. ORZECH: Okay. Agenda item number ten is  
12 consideration of any other matters relating to the dairy  
13 industry.

14          CHAIRMAN COOK: Anybody have any comments, questions,  
15 anything to add to the proceedings here?

16                 Anything down there, Troy?

17          COMMISSIONER CROWTHER: No, I don't believe so.

18          CHAIRMAN COOK: Anything you want to add, Dave?

19          MR. COON: No, just pleased to be here.

20          CHAIRMAN COOK: We're pleased to see you. Thank you  
21 for coming.

22                 Anybody in the Reno staff? Commissioners? Seeing  
23 none.

24          MR. ORZECH: Agenda item number 11 is public comments  
25 and discussion.

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1           CHAIRMAN COOK: And we only have two members of the  
2 public. Mr. Beazer, any comments?

3           MR. BEAZER: No, thank you.

4           CHAIRMAN COOK: Dave had his shot. Do you have  
5 anything you want to say, Dave, in the public comment section?

6           MR. COON: Just to say I love Allan Beazer, and all of  
7 you.

8           MR. BEAZER: Hi, Dave.

9           CHAIRMAN COOK: Okay. Duly noted.

10          MR. ORZECH: That concludes the agenda items for this  
11 month's meeting.

12          CHAIRMAN COOK: If there is nothing else to be brought  
13 before the commission, we will go ahead and adjourn the March  
14 meeting of the Nevada State Dairy Commission.

15                   (Whereupon proceedings concluded at 10:08 a.m.)

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BOARD SIGNATURE PAGE

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CHRISTOPHER COOK, CHAIRMAN

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BOB FLETCHER, MEMBER

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TROY CROWTHER, MEMBER

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1 STATE OF NEVADA )  
 ) Ss.

2 COUNTY OF DOUGLAS )  
3

4 I, SUZANNE KUES ROWE, Certified Court Reporter,  
5 licensed in the State of Nevada, License #127, and a Notary  
6 Public in and for the State of Nevada, County of Douglas, do  
7 hereby certify that the foregoing proceeding was reported by me  
8 and was thereafter transcribed under my direction into  
9 typewriting; that the foregoing is a full, complete and true  
10 record of said proceedings.

11 I further certify that I am not of counsel or attorney  
12 for either or any of the parties in the foregoing proceeding and  
13 caption named, or in any way interested in the outcome of the  
14 cause named in said caption.

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18 Date: March 27, 2012

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SUZANNE KUES ROWE, CCR #127

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