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STATE OF NEVADA

DEPARTMENT OF AGRICULTURE

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NOTICE OF PUBLIC MEETING
OF THE NEVADA DAIRY COMMISSION

TRANSCRIPT OF PROCEEDINGS

November 17, 2016

Sparks, Nevada

Reported by: Karen Bryson
Certified Court Reporter #120

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APPEARANCES

CHRISTOPHER COOK, Chairman
TROY CROWTHER, Commission Member (via videoconference)
JOHN COLLIER, Commission Member
LYNN HETTRICK, Deputy Director/Department of Agriculture

ALSO PRESENT:

BRYAN L. STOCKTON, Deputy Attorney General
YONG INOUE
KIMBERLY WHITFIELD (via videoconference)
ERICA RYAN (via videoconference)
CHAD TURNER
SAM SANDERS
AL TRACE

Public Meeting - 11/17/2016
Nevada Dairy Commission

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1 RENO, NEVADA, THURSDAY, NOVEMBER 17, 2016, 1:00 P.M.
2 ---o0o---

3 CHAIRMAN COOK: Let's convene the November
4 meeting of the Nevada State Dairy Commission.

5 Mr. Hettrick, would you do the honors, please?

6 MR. HETTRICK: I will, Mr. Chairman. Thank
7 you.

8 This is the time and place set for a regularly
9 scheduled meeting of the Nevada State Dairy Commission for
10 the month of November 2016.

11 This meeting has been scheduled and noticed in
12 compliance with the pertinent statutes, including the open
13 meeting law. A copy of the agenda's been handed to the
14 court reporter with the request that it be a part of the
15 official transcript of these proceedings.

16 My name is Lynn Hettrick, Deputy Director for
17 the Department of Agriculture.

18 Present today are Christopher Cook, Chairman;
19 Mr. Troy Crowther, member of the commission; Mr. John
20 Collier, member of the commission; and several staff
21 members here as well.

22 And those who present statements or evidence to
23 the commission during this meeting are requested to first
24 be acknowledged by the chairman and to identify themselves
25 for the record.

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1 CHAIRMAN COOK: Thank you.

2 Would you proceed to the first item.

3 MR. HETTRICK: First item on the agenda,
4 Mr. Chairman, is public comment.

5 CHAIRMAN COOK: Okay. Anybody from the public
6 care to make any comments at this point in time? There
7 will be another opportunity later in the meeting near the
8 end if you prefer to withhold and hold off until we've
9 gone through the rest of the agenda.

10 Seeing none, let's move on.

11 MR. HETTRICK: Okay. For possible action,
12 Mr. Chairman, is approval of the minutes from the October
13 20, 2016 meeting. And I have no corrections, that I am
14 aware of, for that set of minutes, so we just need a
15 motion to approve.

16 COMMISSIONER COLLIER: Mr. Chairman, I move
17 that we approve the minutes of the October 20th, 2016,
18 Dairy Commission meeting with no corrections.

19 COMMISSIONER CROWTHER: Second.

20 CHAIRMAN COOK: Having a motion and a second
21 and no dissenting votes, the motion carries. The minutes
22 are approved.

23 And we can proceed to item number three.

24 MR. HETTRICK: Item number three for possible
25 action is approval to fund the Starlicide program. I know

1 you're all well-aware of the Starlicide program. We've
2 done it for several years, and we're allowed under statute
3 to do things that promote the economic stability of the
4 dairy industry in the State of Nevada.

5 And we have previously determined that helping
6 out with controlling the Starlicide -- or Starlicide --
7 starling issue -- I'll get it out -- has been an economic
8 benefit to the dairies in the state. So it is included
9 again to approve the funding for that program for the
10 upcoming year.

11 CHAIRMAN COOK: Now, this is for the two-year
12 cycle? For this \$10,000?

13 MR. HETTRICK: It'll be just for the \$10,000
14 for the upcoming year, 2017.

15 CHAIRMAN COOK: Just for this --

16 MR. HETTRICK: Yeah.

17 CHAIRMAN COOK: -- coming fiscal year?

18 MR. HETTRICK: Yeah.

19 CHAIRMAN COOK: Did we use up --

20 MR. HETTRICK: No. We did not use up. And I
21 will say for the records, we did not use up the funding
22 that was approved previously. It became actually a good
23 deal less expensive.

24 As you recall, when we were planning, the
25 government approved Starlicide. It took a

1 federal-licensed person to do that application. So we
2 paid for the Starlicide, which was significantly more
3 expensive, as well as the applicator.

4 The last go-around we weren't able to get any
5 of the government-approved Starlicide and we had to switch
6 to another product. And we were able to go out and put on
7 a training in the Fallon area and several of the dairymen
8 took that training, and they were able to apply the
9 product themselves.

10 So the billing that got submitted was for
11 product only and for less expensive product. But we're
12 still approving the same amount because we're hopeful more
13 of them are going to do it this time.

14 And actually we got pretty good results from
15 what we got back. Surprisingly good results, in what we
16 heard about being applied and the end result.

17 If a dairyman, however, or dairymen, multiple
18 ones, wish to go and see if there is available the new --
19 or, the government Starlicide, and use that procedure we
20 have no problem with that.

21 So it's a matter of their choice. It's just we
22 will have \$10,000 approved, and it'll remain that we will
23 pay 80 percent of the cost of the application, whatever is
24 included, up to \$2500 billing, up to \$2,000 from us --

25 CHAIRMAN COOK: Okay.

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1 MR. HETTRICK: -- per application.

2 CHAIRMAN COOK: Sam Sanders has a --

3 MR. SANDERS: Yeah.

4 CHAIRMAN COOK: State your name --

5 MR. SANDERS: My name's --

6 CHAIRMAN COOK: -- for the record.

7 MR. SANDERS: -- Sam Sanders for the record.

8 And I've done a little research on the
9 Starlicide this year.

10 What happened is Purina, who owned Gedorf's
11 Resources, the folks who manufactured the Starlicide, sold
12 it Neogen Resources, or something like that? They've sent
13 their pesticide labeling off to the EPA, and the EPA still
14 hasn't returned it. So they're not manufacturing
15 Starlicide or the concentrate this year.

16 Wildlife services, the federal program, all
17 they're using is what other states have, and if they're
18 trading back and forth, so there's no new product being
19 made. And the only registered product other than
20 Starlicide that I know of is Avitrol, and that's what we
21 did last year. And it was pretty effective.

22 CHAIRMAN COOK: But it works totally
23 differently than the Starlicide.

24 MR. SANDERS: It works absolutely differently,
25 yeah. Yeah. It's a lot different, so.

1 MR. TURNER: Chad Turner from Yerington,
2 Nevada.

3 So are you saying, Sam, that there -- the only
4 option for dairies this year will be Avitrol?

5 MR. SANDERS: Essentially, yes. And that's a
6 good point. Resources might be limited on, you know,
7 production. Last year we had, I don't know, a month wait
8 to get the Avitrol here from the time I called them to
9 order it. There's about a month, three weeks, something
10 like that. So if anyone's wanting to do a bird treatment,
11 you know, we need to plan ahead. Or that's what I'd
12 recommend to get that.

13 MR. TURNER: So I used Sam last year, and I
14 invited him to come today, too, just to go over
15 everything. And he did an excellent job. It takes a lot
16 of work to do a bird program, more than just what dairy
17 farmers typically want to just get done.

18 And Sam does a very good job, especially with
19 the public relations side of things? So that's one of the
20 most valuable things that we had. And we had a good,
21 successful program.

22 Avitrol works a little bit differently than the
23 Starlicide? And where it's more of a deterrent? But it
24 still does kill off pretty good -- you know, maybe not
25 thousands, but quite a bit. And then you do have to go

1 around and pick up birds from other properties and talk to
2 people.

3 MR. SANDERS: Yeah, so the Avitrol affects them
4 within a few minutes. And I would say 90 percent of the
5 birds die on the dairy as opposed to flying over to the
6 Indian colony and dying there at roost. So pretty
7 effective that way of maintaining your area of impact.
8 But it doesn't kill the 90 percent plus that Starlicide
9 did. It kills I think we -- we got over half.

10 CHAIRMAN COOK: But if I understand, I remember
11 what was presented last year, when the bird dies, it emits
12 some sort of a --

13 MR. SANDERS: Yeah, distress --

14 CHAIRMAN COOK: -- distress call, which scares
15 off all the other starlings and --

16 MR. SANDERS: Pretty impressive.

17 MR. TURNER: So it worked well for us in
18 Yerington. Kind of like you push them over to your
19 neighbors? And we don't have very many neighbors so that
20 helps. We'll have to see if -- did anybody use it in the
21 Fallon area last year?

22 MR. TRACE: I believe so -- Al Trace, Dairy
23 Farmers of America -- but I don't -- having said that, I
24 don't know who it is. I --

25 MR. TURNER: I don't know. The success over

1 there's larger.

2 MR. TRACE: Yeah. I would -- I would say the
3 dairymen that I talked to, that I can recall, that used it
4 were very happy with it, and they thought it was
5 successful, also, and would I'm sure appreciate the
6 program to continue.

7 MR. SANDERS: Uh-huh. And Chuck Moses
8 mentioned -- I think one of the guys down in Vegas area
9 or -- somewhere used it down there. They didn't have very
10 good success with it. And I'd imagine that's because
11 pre-baiting wasn't done effectively.

12 MR. TRACE: The challenge in the Fallon area as
13 compared to Yerington is most of the dairies do have
14 neighbors that are a little bit closer, you know, so
15 that -- that's where in fact public relations is very
16 important, I guess, and would play a -- maybe a larger
17 role.

18 MR. SANDERS: It is, yeah. You start getting
19 people scared and they're calling.

20 MR. TRACE: Yeah.

21 MR. TURNER: If we have problems because people
22 use more of it and then the -- we don't have someone like
23 Sam out there to work with the public because they're
24 doing other things; namely, dairy farming, or something
25 like that, that could limit the future success of the

1 program.

2 So if we had an issue, I would say that the
3 budget would have to be expanded and have someone like Sam
4 basically hired on to handle and mitigate with the birds.
5 That would be a viable option.

6 That's why I mentioned with Sam because he
7 wouldn't be able to cover my place or other dairies in
8 Fallon with that budget size the way it is. It would be
9 something that would be -- I would say should be started
10 in November and run through March or April. Right?

11 MR. SANDERS: Yeah. You know, you start
12 getting into March and April as it greens up and the
13 ground thaws out you're always fighting timing? You know,
14 it works best in the coldest part of the winter, but --

15 MR. TURNER: But to do it properly --

16 MR. SANDERS: You might need --

17 MR. TURNER -- you need to exhaust all of that
18 \$10,000 budget I would say.

19 MR. HETTRICK: The -- Lynn Hettrick -- the only
20 issue that we will have -- we wouldn't have a problem
21 agreeing to spend more money, but it's in the budget at
22 10,000. And we got that approved through a work program.

23 To change that we would have to go through a
24 work program. With the legislative session starting right
25 now, I can tell you exactly what they'll say. Put it in

1 your budget. And it's -- if you haven't already done it,
2 then you're probably going to have a heck of a time doing
3 it.

4 And the other issue we're going to have is
5 we've never expended the whole \$10,000. So they're going
6 to come back to us and say why do you need more money when
7 you haven't spent the money that we already let you have
8 authority for?

9 And this is typical of the way the legislature
10 works. We would be more than interested in helping out if
11 you need additional funding. We realize this is a
12 different program. It's not as easy as just go and spray
13 something or spread something out that kills them all and
14 you're done with it. One shot and it's over.

15 We understand that. But the reality of where
16 we are right now is we need you guys to spend the ten
17 grand. If you spend the ten grand we can talk about
18 expanding this program.

19 MR. TURNER: So can you resubmit on the same
20 dairy farm within the same year? Or is it just a one-time
21 deal? Because a lot of times we'll go through and have to
22 do a couple or so treatments.

23 MR. HETTRICK: As long as there's funding,
24 there's no limitation on who submits for the funding.

25 MR. TURNER: Okay.

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1 COMMISSIONER COLLIER: Or how --

2 MR. HETTRICK: It's per 25 --

3 COMMISSIONER COLLIER: Or how --

4 MR. HETTRICK: -- hundred.

5 There's -- we don't have a limitation built
6 into the program.

7 However, realistically -- and you would I know
8 support this -- we obviously would want to give everybody
9 an opportunity before we go back and hit somebody a second
10 time. So, you know, within reason I would tell you you're
11 welcome to resubmit.

12 COMMISSIONER CROWTHER: Lynn?

13 MR. HETTRICK: Yes.

14 MR. SANDERS: I'm sorry. How much of the
15 \$10,000 have we used? How -- how close to that do we get?

16 MR. HETTRICK: I'd have to go back and look but
17 I don't think we have ever used over about \$5,000.

18 COMMISSIONER CROWTHER: Okay. We have -- we've
19 been informed that Amargosa down here is going to want to
20 participate this year, so this may bump that a fair amount
21 for this go-around.

22 MR. HETTRICK: Say that again? I couldn't hear
23 it.

24 MS. RYAN: Okay. My question was if this one
25 doesn't have an EPA person applying it, it has someone

1 else, will someone from Amargosa have to come up north and
2 go through the training?

3 MR. STOCKTON: Could -- could you identify
4 yourself for the record, please?

5 MS. RYAN: Erica Ryan, staff.

6 MR. HETTRICK: One word, Erica. Yes. And they
7 may wish to do that. I'm not trying to put Sam out of
8 work, but the reality is that several of the dairymen in
9 the Fallon area chose to be -- to go to a training and get
10 an RUP, a restricted license, that allows them to apply
11 this material? And obviously they have to do the work but
12 it saves them the expense of hiring someone to do the
13 work.

14 Others -- obviously Chad chose to hire someone
15 to do the work. I think to do it correctly somebody has
16 to be willing to go out there and actually spend the time
17 to do it right and make it effective.

18 And I think that that was done last year at
19 Amargosa, and it wasn't done well. And I think they were
20 the one group I heard of that was not pleased with what
21 happened? But I don't think it was done properly.

22 Are you aware they didn't do it?

23 COMMISSIONER CROWTHER: They didn't
24 participate.

25 MR. HETTRICK: They didn't? Okay. I was under

1 the impression they did, but -- but I heard basically what
2 you guys heard. Everybody that I heard was pleased. And
3 even the ones -- I heard a couple in Fallon that did it on
4 I think a relatively small scale?

5 But they felt that it was effective even for
6 their neighbors. They thought it was enough -- there was
7 enough distress there that the birds caused, that it
8 actually was effective for the neighbors.

9 So you're obviously a long way, wouldn't
10 benefit you in that so you're having to do your own
11 treatment but --

12 COMMISSIONER CROWTHER: I have a quick
13 question. This training that they do? That they -- the
14 certification they received last year? Is that -- how
15 long is that good for?

16 MR. HETTRICK: They just have to review it
17 annually. I think it's a minimal fee. It was very --

18 COMMISSIONER CROWTHER: They don't have to
19 attend the class?

20 MR. HETTRICK: I'm not a pesticide expert. I'm
21 going to tell you no, but there might be some continuing
22 education credits they have to get. Sam knows.

23 MR. SANDERS: They -- they do need to take
24 continuing education credits and apply before December or
25 they get more fees. But, yeah.

1 COMMISSIONER CROWTHER: Well, that --

2 MR. SANDERS: And then on the same note of
3 licensing, they'll want to be careful with the migratory
4 birds, other migratory birds, hawks in particular, when
5 they see a bird in distress. Just something to be aware
6 of for the guys doing it themselves.

7 MR. HETTRICK: Yeah. They need to follow the
8 label carefully, and that will be part of the training
9 they'll get very definitely if they get licensed to do
10 this, is that they need to be absolutely following the
11 label or they would be in violation of the license they
12 would receive.

13 CHAIRMAN COOK: Is there a liability issue, any
14 collateral exposure, if migratory-protected species gets
15 killed?

16 MR. SANDERS: Absolutely there is. You bet.
17 All the same laws apply, Endangered Species Act, the
18 Golden Bald Eagle Act. I don't think I have much problem
19 with that. For raptors that would apply, yes, and ravens.

20 MR. TURNER: That was one of the comforting
21 things, we originally went to that class, too. We were
22 going to do it ourselves? And when we had Sam do it
23 mostly because of a time allowance, it just seemed easier
24 for us to pass it on to a professional? We were really
25 happy with some of the -- laying off some of that

1 responsibility elsewhere. It's a nice thing to have.

2 And that's where I think that if we did it
3 properly and it wasn't just going there and do one big
4 large deterrent? Call it? You -- you progressively do it
5 through the season, and it's not one large deal. And you
6 got a guy like Sam doing it and working on the PR, that it
7 would be more effective but it would be more expensive as
8 well?

9 And so we'll see how this year goes, but I
10 would think that -- especially if Amargosa's going to do
11 it again, or do it this year, that we'll use the \$10,000
12 up this year. Because I believe I used 5,000 of it last
13 year.

14 MR. HETTRICK: Could be, yeah. I don't know.
15 I haven't followed what the payments were. I know what
16 was submitted and we paid. That's all I know.

17 MR. TURNER: Right. And it worked smoothly.

18 COMMISSIONER COLLIER: How many -- how many
19 dairies actually participated in this program? Do you
20 have any idea?

21 MR. HETTRICK: I'd have to go back and look at
22 the billing.

23 COMMISSIONER COLLIER: And then what was their
24 average grant? Because if -- if each one of them could
25 get \$2500 apiece, that's only four dairies.

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1 MR. HETTRICK: Yeah. It's \$2,000 maximum
2 apiece and that'd be five dairies.

3 MR. TURNER: What's that come --

4 MR. HETTRICK: Well, it's 80 percent of the 25.
5 Okay. So we would pay -- you bill -- you submit the 2500
6 you got 4,000 back probably.

7 But I don't think we've ever spent the whole
8 10,000. Some of them you realize didn't submit for the
9 whole \$2,000. Some of them sub -- used smaller amounts
10 and did smaller applications, smaller dairies.

11 So we may have had five or seven who did it and
12 some only got a thousand dollars because they maybe did
13 the application themselves and the material only cost 1200
14 bucks, or whatever it was, so.

15 COMMISSIONER COLLIER: Can I ask Sam a
16 question?

17 MR. HETTRICK: Sure.

18 COMMISSIONER COLLIER: What kind of public
19 relations program did you do in relation to this? I mean,
20 what did you actually physically do?

21 MR. SANDERS: Yeah, so there's two ways to do
22 an effective treatment. There's, you know, beg
23 forgiveness or ask permission. And you've kind of got to
24 balance it a little bit between both.

25 So it would be nice to let the Department of

1 Agriculture know and the Department of Wildlife know
2 what's going on, and that way when they get the phone
3 calls from the -- from the people who are scared they
4 have, you know, hundred birds dead in their yard? They
5 can respond appropriately.

6 In the case last year, the Indian colony
7 reported getting nauseated, some person in there got --
8 she was concerned and got scared and felt sick, and it was
9 investigated by the Department of Agriculture.

10 So I went out there, as well as some of his
11 guys, and we met with the investigator. We showed them
12 what we did. He was happy with it. We went and looked at
13 the Indian colony, and looked at the area, what might have
14 made a person sick.

15 Under the trees there was bird crap about six
16 inches where they were roosting at night. And we said,
17 well, that's -- if she's sick that's probably more of a
18 concern than a couple hundred dead birds, so.

19 After the investigation we got it all on record
20 that everything was done according to label and within the
21 law, so pretty good deal there. Then the Indian colony
22 was happy with it, so.

23 CHAIRMAN COOK: Is there any process by which
24 the population of starlings is monitored and they can
25 forecast this is going to be a heavier year than the prior

1 years? This is going to be a --

2 MR. SANDERS: You know, maybe like the
3 Christmas bird counts, or something like that? There may
4 be something in that.

5 CHAIRMAN COOK: Well, I'm just wondering if we
6 couldn't plan our budgeting process so that if we have
7 some indication it's going to be a heavier year, we can
8 bulk up that 10,000. Or if we get a good response this
9 year from the producers and we can go back and show next
10 year, look, all ten went, and it went fast, we need to
11 increase this --

12 MR. HETTRICK: Yeah --

13 CHAIRMAN COOK: -- then --

14 MR. HETTRICK: -- and that's -- that's going to
15 be the system, Mr. Chairman, that probably has to go is --
16 because, again, the timing and the way the legislature
17 works. They're not going to be thrilled about doing a
18 work program to raise money when you've got a budget in to
19 raise money.

20 CHAIRMAN COOK: Right.

21 MR. HETTRICK: And they want to deal with one
22 or the other, and the budget's already been submitted with
23 the \$10,000 in it because we've never expended it. So I
24 think what we're -- what we're -- need to do is hopefully
25 have a successful year where we spend the whole 10,000 and

1 we get good reports back and we've spent the whole
2 \$10,000.

3 And we can go to the legislature and say, look,
4 this has been beneficial to the dairies. This is an
5 important industry. I mean, this is millions of dollars a
6 year being generated in Nevada, and we need to increase
7 the size of this program, or at least the availability of
8 it. And then if it's not spent, it's just sitting there,
9 anyway, just reverts.

10 COMMISSIONER COLLIER: Well, the only -- isn't
11 this also a public health issue? I mean --

12 MR. HETTRICK: It is in terms of where the
13 birds roost.

14 COMMISSIONER COLLIER: Yeah.

15 MR. HETTRICK: But beyond that -- and, you
16 correct me if I'm wrong, Sam -- I know that the government
17 material was one that's essentially harmless, that when
18 the bird ate the material it killed the bird but in the
19 process of it, it actually detoxified the material.

20 It was essentially harmless. An animal could
21 come along and eat the bird after the fact and it was
22 harmless. I don't know if that's true of this material or
23 not.

24 MR. SANDERS: I don't know exactly what it is
25 for Avitrol, but for the Starlicide it was metabolized

1 quickly, and then it was very specific to Corvids, very
2 specific to birds, the family of birds, crows and ravens,
3 magpies, blackbirds.

4 MR. HETTRICK: Yeah. So I don't think we have
5 a big issue with this. I don't know how specific it is,
6 but it's -- the metabolizing actually causes the issue for
7 the bird and also gets rid of the toxin that's causing the
8 issue, so. At least to some degree, so I don't think we
9 have a big problem there.

10 In the -- in the first year we did it we did --
11 we had a huge kill because we used the government-approved
12 material. And I remember in the Fallon area we had a huge
13 kill in the Fallon area. And we had a guy call up who
14 said I've got thousands of birds dead in my yard. What
15 the heck's going on?

16 And when we told him, he said, I'm perfectly
17 happy with that. They're just as bad for me as they're
18 bad for everybody else. But would somebody please come
19 pick them up? And we had to send somebody out there and
20 cleaned them all up. And he was happy he didn't -- he
21 certainly was not dissatisfied or angry.

22 And I think that's your experience with the
23 Indian colony, once they understood --

24 MR. SANDERS: Yeah.

25 MR. HETTRICK: -- what was going on.

1 Those birds are no more healthy for them than
2 they are for our dairymen and having all that feces in the
3 cattle feed and around the water tanks and everything else
4 that goes on there. It's a health issue, and it needs to
5 be addressed. And that's what we're trying to do.

6 MR. SANDERS: Another thing to be --

7 MR. TRACE: Along the lines of -- in the vein
8 of thought of increasing the budget, you know, we all know
9 in this room our -- our plans are to increase the dairy
10 industry, so I would think that at some point, you know --

11 MR. HETTRICK: Down the road.

12 CHAIRMAN COOK: That's why I'm wondering if
13 there isn't some process we can put in place where we can
14 monitor the population. We can monitor the growth in the
15 industry and we can forecast out to the best of our
16 ability, which probably isn't going to be very good, it'll
17 be brand new, but we can say, look, we expect a heavy bird
18 year, we've got 3,000 more cows, you know, being fed out,
19 we've got to get something that -- we got to get ahead of
20 the curve, so let's push the number up, you know. And
21 then whatever DFA can do to drive the members to take
22 advantage of it --

23 MR. TRACE: Sure.

24 CHAIRMAN COOK: -- so that -- you know.

25 Additionally, the other side of that coin is

1 they write a letter to their assemblyman or their state
2 senator and say, hey, this is a good program. This is
3 helping me, re -- you know, fund it again and --

4 MR. HETTRICK: If I had 30 of those letters in
5 the legislature in the next 90 days they might be able to
6 get the budget increased this time because I might be able
7 to get somebody to go in and fight for it, but barring
8 that, I'm probably not going to get much at this juncture.

9 MR. TURNER: I think it'll just grow
10 holistically year-to-year. We use this up. Next year we
11 can come back and say let's increase the budget more.

12 MR. HETTRICK: What we need is to have you use
13 it up and come in in Janu -- in June and say to us, you
14 know what, we used all that up. We need more. And we're
15 anticipating -- we have a new dairy coming in here and
16 we're going to need more.

17 Then we can do the work program. The Dairy
18 Commission has -- has been very frugal and has the money,
19 but the legislature, the way they operate, is -- I mean, I
20 can tell you war stories that would take hours and you --
21 it just makes you shake your head about doing something
22 that's logical and economical and everything.

23 It doesn't matter. They come back and say why
24 are you doing that over and over? Make you prove it a
25 hundred times. So we really need that kind of use and

1 it'll --

2 MR. TURNER: It'll get used. Especially if
3 just a few more people pick it up and -- or convert over
4 to having an independent administer it like Sam, which I
5 think is very important just for the same reason. He
6 keeps records.

7 It's all how you present it when somebody gets
8 a little disgruntled. You can certainly make the thing go
9 really bad really quick by just saying the wrong thing.

10 And someone like Sam who's an independent who's
11 not passionate about his cows or something and is going to
12 say the wrong thing that'll blow the whole thing up pretty
13 quickly.

14 So using someone like Sam who you have to pay
15 their labor because otherwise it's all in kind? It gets
16 absorbed into the farm itself? It doesn't go through the
17 budget? That will exhaust the budget on that pretty -- a
18 lot quicker.

19 COMMISSIONER COLLIER: Sounds like to me that
20 we need to probably develop a program built around this
21 that would include some kind of seasonal employee that
22 would give direction to this thing, and also the public
23 relations aspect of it.

24 MR. HETRICK: You're making my job harder
25 every minute, John.

1 MR. TURNER: I think that's actually a great
2 idea if we exhaust this budget, and we see that, because I
3 know that the program would get adopted if it was used
4 more if we had somebody going in there and saying, hey,
5 I'm the bird guy, I'll be here from November through
6 March.

7 COMMISSIONER COLLIER: Absolutely.

8 MR. HETTRICK: I'll be in the legislature
9 fighting Mark Jensen who runs wildlife services who has
10 the staff to do that and they're on payroll already and
11 they can't get Starlicide. So I will be -- it'll -- it'll
12 be a giant war if I go there. I hear you. I know what
13 you're saying. I agree with you.

14 COMMISSIONER COLLIER: Well, why -- why can't
15 they designate a person to come do this?

16 MR. HETTRICK: They do. And they can't get
17 Starlicide.

18 COMMISSIONER COLLIER: Well, why can't --

19 MR. HETTRICK: That's who did it before.

20 MR. TURNER: And it was like pulling teeth to
21 get them to come out and help. They didn't want to do it.

22 MR. HETTRICK: I agree. I agree. I
23 understand.

24 MR. TURNER: That's why we're here with Sam
25 really.

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1 CHAIRMAN COOK: Troy had a question.

2 COMMISSIONER CROWTHER: Yeah. If we had the
3 dairies submit their applications sooner rather than
4 later, including Amargosa, and got all those applications
5 in and you were able to see that, hey, we're going --
6 we're going to use this up now like real soon, would -- is
7 that enough to take to the legislature now to get that
8 increase? I mean, if we try to get these guys to get the
9 applications in right away?

10 CHAIRMAN COOK: Well, it's not an application
11 process. It's submit the actual bill.

12 MR. HETTRICK: Right. And --

13 CHAIRMAN COOK: After the fact.

14 MR. HETTRICK: -- the problem -- the problem
15 is, Troy, I agree. I'd love to have the applications or a
16 letter of support or anything else. The problem is, it's
17 in the budget process now. The budget's not -- it's one
18 budget. It won't get approved until June 30th of 2017.

19 So even if they give us the money, even if we
20 raised it during this legislative session, we're not going
21 to get the money. It won't be there until June, which is
22 not when we use the Starlicide program.

23 So we need to do what everybody's talking
24 about, but we need to realize the process is going to
25 be -- it's going to take time because it's government. If

1 it was up to us, we'd do it a little faster. But it's not
2 up to us.

3 MS. RYAN: I have a question. This is Erica.

4 Where do we -- like Amargosa's asked me when
5 I've been out to do the inspection, where do I direct them
6 for information on how they go about doing this?

7 MR. HETTRICK: Okay. Yeah, you can direct them
8 to Sam. Or you can direct them to Chuck Moses in our
9 plant industry division. He would be the one who would
10 have to do the training for them or -- and they -- we do
11 trainings regularly in Las Vegas. We do trainings all
12 over the state on a fairly regular basis.

13 So either one. Chuck Moses in plant industry
14 or -- and -- you can -- you can go to Scott down there,
15 Erica? Scott can get you in touch with Chuck in two
16 seconds. Or call Sam.

17 I mean, I'm -- I think Sam's got a pretty
18 glowing report on the work he did. And I know he'd be
19 happy to come down there, do some work for them if they
20 want.

21 MR. SANDERS: Yeah.

22 MS. RYAN: Thank you.

23 COMMISSIONER CROWTHER: Is there not an
24 application to submit in advance of actually buying the
25 product and going through all of that?

1 MR. HETTRICK: No, because they -- they got
2 their own license or they work through Sam. Sam's got a
3 license. He can order this material. To buy this product
4 you have to have an RUP, restricted use pesticide,
5 license. And they -- anybody who has it can buy it.

6 COMMISSIONER CROWTHER: Well, the concern is
7 they -- I mean, we're -- if we're looking at increasing
8 this and getting to the 10,000, and even exceeding it, how
9 is -- how is a dairyman to know that, okay, if they're
10 last in, they're going to actually get reimbursed for
11 anything if that \$10,000 is all used up?

12 MR. HETTRICK: Yeah, and we don't have a way to
13 hold it because we don't know what they're going to
14 actually use and what they'll submit for and whether
15 they're going to submit for application because they used
16 a professional to apply it, or we don't know anything
17 about how they're doing it.

18 So -- and the issue comes back to what we've
19 said. It's never been used up. So it hasn't been an
20 issue. You know, if we had the problem, I'm sure we would
21 do everything we could to reimburse them, even if it took
22 awhile.

23 But, you know, as of right now we don't have an
24 application process. We don't -- if they're licensed they
25 can buy the material any time they want and use it. They

1 don't have to submit to us for anything. Doesn't go up to
2 purchase. Doesn't go through us. Nothing goes through
3 us. If they think it's economically viable to do this,
4 then they can do it any time they want to.

5 COMMISSIONER CROWTHER: It's just whether or
6 not the funds are there to reimburse.

7 MR. HETTRICK: Correct.

8 COMMISSIONER CROWTHER: And I -- and I -- from
9 what I heard a little earlier in the meeting with -- it
10 sounds like with Amargosa coming on board, with everybody
11 else as satisfied as they were with last year's results,
12 we're going to get to that 10,000 it sounds like.

13 MR. HETTRICK: I hope we do because it'll be
14 what lets us move forward.

15 MR. TRACE: Many times in and of itself other
16 than promoting it, just the satisfaction of last year will
17 go a long ways other than just having a person out there
18 or Trace calling people, you know, like just --

19 CHAIRMAN COOK: Word of mouth.

20 MR. TRACE: Word travels. Word of mouth.

21 CHAIRMAN COOK: Yeah. Right. Right.

22 MR. HETTRICK: And then it'll depend somewhat
23 on the issue. I think a lot of guys in terms of an
24 application are a little bit concerned. I mean, they went
25 for years, and even though it was available last year, a

1 lot of guys chose not to do it.

2 I mean, it's -- you know, it's -- everybody's
3 situation is different. And even if I pay 80 percent of
4 it, and I say if the commission pays 80 percent of it,
5 there are some people who'll say, well, I don't want to
6 invest the 500 bucks' difference anyway, you know.

7 MR. TURNER: I think that last year was a
8 transitional year because before last year we were waiting
9 for the Department of Wildlife to do it? Last year it
10 was -- we got into it late because we couldn't get the
11 Starlicide? Or there was a question about it for a long
12 time?

13 And then -- so we were put on hold. Then we
14 had to go and take that class? So everything kept pushing
15 us back, and I think by exhaustion a lot of guys fell out,
16 and they were just fed up with it. And then we couldn't
17 use Starlicide. We had to use Avitrol.

18 There wasn't a lot of experience. And they
19 didn't know how well it would work. So I know that at
20 least half the guys said forget it, this is too much work.
21 We don't even know if this is going to work. It's a
22 deterrent instead of a kill.

23 So I know -- I heard that a lot. And so that
24 was last year, being a transitional year, like I say? And
25 now that we have a little bit of good feedback, and I

1 think it only takes a couple of people talking about it,
2 and someone like Al Trace that's at DFA, he gets around to
3 all the dairymen, and if he just mentions it, I think
4 it'll pick up several more.

5 MR. TRACE: And -- and we started -- well, not
6 started -- but for the past several months have a -- I
7 think it's monthly, like a news clip or a newsletter, just
8 specifically for the Nevada dairymen, we can put it in
9 there as a remainder.

10 MR. TURNER: I guarantee if that was an option
11 and all they had to do is call Sam, and say, hey, Sam, put
12 me on the list, let's do this, you would get more than
13 double the submissions as we did last year.

14 COMMISSIONER COLLIER: Yeah, it's probably the
15 best kept secret that the Dairy Commission has.

16 MR. TURNER: Could be.

17 MR. SANDERS: One thing, if you're going to
18 build a program on it, you want to get it done right. You
19 don't want to have reports of hawks being found dead.
20 I've been investigated twice, one out in Lovelock where a
21 bunch of pigeons died right on the general store out
22 there, you know, and so that was a big health concern.

23 Had it been done wrong in that instance it
24 would have hurt that program significantly in that area.
25 So if you do -- if it -- as it grows we should -- I would

1 emphasize that it be done correctly. On all levels. Not
2 just what the label says.

3 MR. HETTRICK: Right.

4 CHAIRMAN COOK: I think that one of the things
5 that you do to counter that is you have a whole narrative
6 on what the health hazards of starlings are. What are
7 they spreading around in their feces. What are they --
8 you know, what diseases are they transporting, carrying.

9 And just say we're just -- it's a public health
10 issue, you know. Yeah, it's maybe unsightly to see a
11 bunch of dead birds on your front lawn, but here's what
12 those birds are spreading around. And why it's a good
13 idea to try to control the population.

14 MR. SANDERS: Yeah. Sure.

15 MR. HETTRICK: But they've also done the
16 correct public opinion thing. They've gone out and
17 cleaned up the birds. And most of the times the people --
18 as long as the birds go away the people understand
19 perfectly. They get it. They don't like those birds any
20 more than the lady with the pile of feces under her tree.

21 I mean, that was clearly far more dangerous
22 than those birds were. So, you know, it's -- it's a
23 public relations thing that I think we're doing -- they've
24 been doing a good job of that. We don't apply it
25 personally as the --

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1 CHAIRMAN COOK: So the next --

2 MR. HETTRICK: -- Department of Agriculture.

3 CHAIRMAN COOK: I mean, through normal
4 procedure by the -- the idea of bumping this up isn't
5 going to be until next June.

6 MR. HETTRICK: No. Likely it'll be at the end
7 of June before the budget would come out with it in it.
8 And it's probably going to be applied for -- in the budget
9 it's applied for already. And probably at \$10,000, which
10 means what'll happen is after the end of the budget cycle,
11 and it gets approved, we'll have to put in a work program
12 and ask for it to be increased.

13 CHAIRMAN COOK: And this \$10,000 was budgeted
14 two years ago, right? Last session?

15 MR. HETTRICK: Well -- yeah. Yes, exactly. It
16 was from the sessions previous two years ago. And now
17 what we're doing is asking for \$10,000 each year for the
18 next two years.

19 CHAIRMAN COOK: Right.

20 MR. HETTRICK: And so we can't go back and
21 change what they approved a year ago. We have to go
22 through a work program, which is a request to increase
23 your budget.

24 COMMISSIONER COLLIER: When -- when you talk
25 about a work program, then, is that -- is that the basis

1 for developing a position description and getting funding
2 for a position?

3 MR. HETTRICK: It can --

4 COMMISSIONER COLLIER: Is that what you're --
5 is that the initial -- in the governmental thing,
6 governmental way of applying -- getting this grant money,
7 is that the way it happened?

8 MR. HETTRICK: Yes. Essentially it's simply a
9 budget augmentation. You're asking to augment your
10 budget. And you have to show them that you have the
11 revenue to fund what you want to augment in expenditure.
12 So you have to go to them and say, I have \$10,000 and I
13 want to spend \$10,000.

14 And then they go to you and say, okay, well,
15 what do you want to spend it for? What's your
16 justification? What's the background? What are all these
17 reasons that you think you need to do this?

18 And that's why I said to you it's difficult now
19 because we've never spent the whole 10,000 so they're
20 going to sit there and say why do you needed to increase
21 your budget. You know.

22 And they -- I mean -- and you can go through, I
23 can explain everything you guys have explained, and
24 they'll say, well, you never spent it before. So until
25 you spend it, we're not giving you the authority to spend

1 anymore.

2 And you can ask them for things like what you
3 said. Well, if we could do a study and show that we're
4 going to get a new dairy next year, and, oh, by the way,
5 we can forecast the bird counts and it's going to be
6 higher, they're going to say, that's all nice. Doesn't
7 prove a thing. You never spent the money. Till you spend
8 the money, we're not going to give you more authority.
9 They won't do it.

10 CHAIRMAN COOK: So thinking preemptively here?
11 The issues that the lots have had? If they decide to tap
12 into this, probably want to get well ahead of the curve
13 with the PR.

14 MR. TRACE: Public relations, you betcha.

15 CHAIRMAN COOK: In that area.

16 COMMISSIONER CROWTHER: So next year when we're
17 all sitting here again talking about the 2017, '18, let's
18 assume that we do get to our 10,000 this year, how do
19 we -- how do we insure now that we can get more than
20 10,000 next year?

21 MR. HETTRICK: We're going to have to submit
22 that work program sometime probably next July. Takes
23 about 90 days to get it through typically on a work
24 program?

25 So probably next July we are going to need to

1 submit a work program that says we spent the whole 10,000.
2 We could have spent 12. And we anticipate we're going to
3 spend 14. And we want some more authority. And at that
4 point we'll have a good case to argue before the budget
5 office in proving why we need more money.

6 COMMISSIONER COLLIER: So if we backed up to,
7 say, February or March of 2017, as we go into the spring
8 and we look -- and it looks like we spent the \$10,000,
9 then why don't we -- why don't we take the energy and
10 effort to put together a program so we can do that for
11 next -- for the coming -- the following year?

12 MR. HETTRICK: We will for the following year,
13 but it won't be until July. Because they won't deal with
14 the work program during your budget cycle. It's that
15 issue --

16 COMMISSIONER COLLIER: I'm -- I'm talking
17 about -- I'm talking about down the road.

18 MR. HETTRICK: Yeah.

19 COMMISSIONER COLLIER: This year is history.

20 MR. HETTRICK: Right.

21 COMMISSIONER COLLIER: This year's -- there's
22 no way that we're going to get any more money this year --

23 MR. HETTRICK: No.

24 COMMISSIONER COLLIER: -- according to what
25 you're saying.

1 MR. HETTRICK: Right. But for next year in
2 July we'll ask for the money so it's available in
3 December.

4 COMMISSIONER COLLIER: Right, but don't -- we
5 have to back up though before that to put the program
6 together to have something --

7 CHAIRMAN COOK: To develop the case.

8 COMMISSIONER COLLIER: Or develop --

9 MR. HETTRICK: To develop the case is spend the
10 \$10,000.

11 COMMISSIONER COLLIER: Come up with the case?
12 Or more if we need to have a position to administer this
13 thing.

14 MR. HETTRICK: But -- but the first --

15 CHAIRMAN COOK: No. We don't want to go down
16 that road.

17 MR. HETTRICK: The first prereq --

18 CHAIRMAN COOK: We don't want to add personnel.
19 We don't have --

20 MR. HETTRICK: It -- it -- the first
21 prerequisite is spend what you have. If you don't spend
22 what you have you're not going to make an argument.
23 You're not going to win the argument.

24 You can say I -- I anticipate I'm going to do
25 all kinds of things. And they're going to say until you

1 do it, unless it's a brand new program that you've never
2 done before -- that's how we got the first 10,000.

3 We went in and said we know they need this.
4 And they need it for economic viability. We got \$10,000
5 approval. We've never spent it. They're not going to
6 give us more money. Just not going to happen.

7 MR. TURNER: What happens -- let's do another
8 hypothetical --

9 MR. HETTRICK: Sure.

10 MR. TURNER: -- just for the heck of it?

11 Let's say we get submitted \$14,000 this year?
12 You said that we have 10,000, and there are ways to look
13 for more money to see if you can reimburse dairy farmers?

14 MR. HETTRICK: I think at that point we make
15 the argument that Troy bought up is while we told dairymen
16 they could do this, and, indeed, they took advantage of
17 it, the law says we can do it and we have the money, these
18 people went out in good faith and did it and now we don't
19 have the funding to pay them. We want to put in a work
20 program and try to reimburse them for what we said we
21 would do.

22 And I think we have an argument in that case
23 because we spent the money and we have the authority to do
24 this program. We just don't have the authority right now
25 to spend more than \$10,000.

1 So all we can do is try. And -- and the system
2 makes no sense. For anybody who's in private industry --
3 and I was for years -- the system makes no sense. But
4 it's the system.

5 COMMISSIONER COLLIER: Well, I'm an old grant
6 writer and I -- you have to come up with a concept and
7 make the case before you can submit the grant.

8 MR. HETTRICK: Exactly.

9 COMMISSIONER COLLIER: And that's --

10 CHAIRMAN COOK: Who're you submitting grants
11 to?

12 COMMISSIONER COLLIER: Well, I'm submitting
13 grants to private foundations.

14 CHAIRMAN COOK: Bingo. There's the difference.

15 COMMISSIONER COLLIER: And I'm not submitting
16 grants to the government. I mean, I'm not a government
17 grant-writer. I am private foundation guy.

18 MR. HETTRICK: And -- and that's exactly what
19 we're saying here, is we're making the case. And we
20 haven't made the case that we haven't spent \$10,000.

21 COMMISSIONER COLLIER: Right.

22 MR. HETTRICK: We haven't made the case that we
23 need more money.

24 COMMISSIONER CROWTHER: For information, I --
25 what I'm hearing is the information that we need to

1 immediately get out to the dairymen is take advantage of
2 it now.

3 COMMISSIONER COLLIER: You bet.

4 MR. HETTRICK: Yeah. And those of you that
5 want to get paid and want to get paid this season, best
6 get your --

7 COMMISSIONER COLLIER: Get it done.

8 MR. HETTRICK: Get it done and get your bill
9 in.

10 COMMISSIONER CROWTHER: Even for future
11 funding, get a -- get on board on this now because it's --
12 and, recall -- I remember this particular product that
13 we're now using, as was mentioned before, doesn't kill --
14 doesn't kill as many birds as the Starlicide did. It
15 pushes them over to the -- to your neighbor.

16 So if I'm the neighbor, I need to get on board,
17 too. If I'm a feed lot, if I'm -- you know, so seems like
18 we need to get that information out to the dairymen. And
19 I know that in the past we've tried to, but we need to
20 continue this so they more take advantage of it.

21 MR. HETTRICK: I agree with you. And we -- I
22 mean, I appreciate the fact that you said you know in the
23 past we've tried to. It's on the agenda. It's been on
24 the agenda every year now for three years.

25 It's been on for month after month. Every

1 single dairyman gets that agenda every single month. They
2 all get notice of what we're trying to fund and what we're
3 doing on a constant basis.

4 And, you know, I can't -- you can't go out and
5 force them to apply to do this or force them to make a
6 decision in advance when they don't know what the starling
7 issue is going to be. Hard to --

8 CHAIRMAN COOK: Well, maybe if Chad does this
9 and he gets reimbursed and Al talks it up with the guys in
10 Fallon, and they realize that the pool of money is
11 shrinking and they jump on board and come in --

12 COMMISSIONER COLLIER: And Al puts it in the
13 newsletter that he's sending out --

14 MR. TRACE: Yeah, we'll definitely do that, put
15 it in the news clip and --

16 CHAIRMAN COOK: And Al can tell them there is
17 some virtue in showing up at dairy commission meetings
18 because you hear about these things and --

19 MR. TRACE: Yeah, yeah. Exactly right.

20 MR. SANDERS: You know, if we're going to do
21 some outreach, maybe we can -- and I'll look into it a
22 little more for you guys -- as the label for Starlicide is
23 being worked on, maybe we can take some of the wording out
24 of the label with the new company? So private industry
25 can apply that product as well. So then private industry

1 has two products available to use, which would be useful.

2 CHAIRMAN COOK: That's -- that's kind of out of
3 our realm. I think EPA and --

4 MR. HETTRICK: It's -- it's in our realm on the
5 plant side. But I'm -- I think it's a great idea. And I
6 think it would be wonderful if you can do it. My
7 experience with EPA changing labels is not very good.

8 MR. SANDERS: Yeah. Yeah.

9 MR. HETTRICK: So I applaud your interest in
10 trying.

11 COMMISSIONER CROWTHER: Let me under -- so just
12 to kind of bring it altogether, we need right now then a
13 motion to fund this program for the current year? Is
14 that --

15 MR. HETTRICK: Correct. It's in our budget but
16 we just need to -- we want to approve it again for the
17 coming season.

18 COMMISSIONER CROWTHER: But the agenda item,
19 the way it's written, it shows approval to fund the
20 Starlicide. Do we want to use the term Starlicide in
21 that?

22 MR. HETTRICK: I think that -- I think that
23 would be in the vernacular of pesticides. The cide means
24 it's -- the c-i-d-e means essentially that it is something
25 that's a toxin for starlings. So I don't think it's an

1 issue. That's what this product is.

2 CHAIRMAN COOK: Say Starlicide or Avitrol, or
3 similar product.

4 MR. HETTRICK: Well, without it being on the --
5 I'm sure that --

6 MR. STOCKTON: This is Bryan Stockton. I --

7 COMMISSIONER CROWTHER: Starlicide is a brand
8 name and is product specific. I'm not sure we want to
9 specifically --

10 MR. STOCKTON: This is Bryan Stockton.

11 You don't -- you don't have the registered
12 trademark on there so when you use the word Starlicide I
13 think the public would understand that as anything that's
14 designed to kill starlings.

15 COMMISSIONER CROWTHER: Okay.

16 MR. STOCKTON: So I -- I don't think that's a
17 problem. If there was the registered trademark,
18 Starlicide, you know, registered trademark on there, we'd
19 have a problem, but --

20 COMMISSIONER CROWTHER: Okay.

21 COMMISSIONER COLLIER: Why don't we call it the
22 starling mitigation program?

23 MR. HETTRICK: We can't change the agenda over
24 what we're going to approve because it wouldn't have been
25 properly noticed. We're not doing anything that's

1 inappropriate.

2 It's been called the Starlicide program every
3 time, and we -- we approved it and paid it last year with
4 Avitrol so -- and it's also we're approving a program.
5 We're not approving a product.

6 So I don't think it's an issue, either. I
7 think we can approve it just like it is. It's fine.

8 CHAIRMAN COOK: Okay. Well, I'll entertain a
9 motion at this point if anybody --

10 COMMISSIONER CROWTHER: All right.

11 Mr. Chairman, I will make a motion to approve
12 the funds for the Starlicide program as currently
13 budgeted.

14 COMMISSIONER COLLIER: Mr. Chairman, I second
15 that motion.

16 CHAIRMAN COOK: Okay. Have a motion and a
17 second to approve the funding in the Starlicide program.

18 No dissenting votes. So the motion carries.
19 And the funding is approved.

20 MR. HETTRICK: All right. Number four,
21 Mr. Chairman, on the agenda is discussion of the 2017
22 commission meeting schedule. And it -- and if you'll
23 notice that it says re Fallon.

24 We've been going to Fallon now for, what, a
25 year and a half, two years? And it's -- it's a

1 significant expense, and it's particularly a big problem
2 because we have the attorney general's office has to be at
3 the meetings, and it's -- it causes significant travel
4 expense.

5 And -- and in all reality -- and we've had very
6 poor attendance relative to going out there. It hasn't
7 increased, which was our hope that we would get more
8 dairymen to participate if we went out there and made the
9 effort to go out and be there. And it hasn't done that.

10 So we're seriously considering, based on the
11 cost of doing that -- and it's the same thing for the
12 court reporter, by the way. We get to pay the cost of
13 having them drive out there and back as well, and we're
14 more than pleased to have them, they do a great job for
15 us, but it's an expense that's going to the commission on
16 an ongoing basis, and we need to take a look at that.

17 So we're -- what we'd like to do is have a
18 discussion. It's not in an action item this time but I
19 think we should have a discussion about whether we need to
20 alter the schedule, maybe make it at the call of the chair
21 or make it twice a year, or something else that saves some
22 expense in regard to the response that we've received for
23 doing it.

24 CHAIRMAN COOK: Well, I'll tell you personally
25 I've been disappointed in the response from the dairymen.

1 And we adapt -- we changed our meeting time. We changed
2 our meeting day. We've made the effort four times a year
3 to go out to Fallon. And as you've noted, we get a poor
4 response. So I wouldn't be at all adverse to either
5 dropping it back significantly to maybe one meeting a
6 year, maybe every six months, or maybe not at all.

7 MR. TRACE: I would say on behalf -- I can't
8 speak for the dairymen -- but, you know, we did out of the
9 gate really tried to promote that idea to try to get them
10 to attend. I appreciate the commission's gesture as well,
11 but I certainly understand the expense given -- given, you
12 know, the participation by the dairymen.

13 If it -- for whatever it's worth, we have a
14 fair amount of dairymen that don't even come to our
15 meetings at any given time. And we pay them. So don't
16 take it personal.

17 MR. HETTRICK: No.

18 CHAIRMAN COOK: No. We don't, no. When I --
19 when I took over the -- as the chairman, my objective --
20 and Lynn will tell you this because we, you know, had
21 discussions about this -- was to make this a more business
22 friendly, more industry friendly, and to do what made
23 sense. And if this doesn't make sense anymore then
24 there's nothing that says we should keep doing it, okay,
25 let's pull our horns back in and --

1 MR. HETTRICK: Well, what I'd like to do is
2 what I said because -- I'd like to leave it that we could
3 do a call of the chair.

4 And if there was some reason and we wanted
5 participation and we said, you know what, there's a reason
6 why we need to be there, and I think we'll get people to
7 come to this meeting, then we'll call a meeting and move
8 it to there. And make it that it's not -- but that -- but
9 don't schedule it every month.

10 Because I think a part of this, in defense of
11 the dairymen, is it's nice for us to say it's on Thursday
12 at one o'clock, but they don't always have the luxury of
13 saying Thursday at one o'clock I can put on my calendar
14 and I can just be there.

15 You know, things come up. The seasons change.
16 It rains. It does something else. And they have to do
17 what they have to do. The cows eat today and they all
18 have to be milked so -- and I think, you know, it's easy
19 for us to schedule but it's not easy for them.

20 And if it were a special reason why we needed
21 to be there, there are reasons why we might be at that
22 point able to say let's have an evening meeting, or let's
23 do something else, you know, so we can get attendance.

24 So, again, just for discussion, I think what
25 we'll do is we'll -- I'll put it on the agenda next time

1 to perhaps vote to approve the agenda for the upcoming
2 season so we can also put that out in advance and people
3 will know when we are going to be available.

4 CHAIRMAN COOK: Troy, thoughts?

5 COMMISSIONER CROWTHER: No. I agree to
6 everything Chris said. But I would also throw out that,
7 you know -- and Chris alluded to it as well -- that not
8 only did we change the location -- and when I say we, I --
9 you, because I'm still sitting here in this chair whether
10 you're in Fallon or not -- but, meet and time.

11 The time used to be 9:00 a.m. for all of our
12 meetings, and that was changed at the same time that we
13 decided to go to Fallon specifically for that reason so
14 that the dairymen could -- to make it more convenient.

15 So I would -- I would suggest in considering
16 location, we also look at the time as well. See if the
17 nine o'clock -- going back to nine o'clock makes sense.

18 MR. TRACE: Troy, aren't you glad you made it
19 to Fallon at least once?

20 COMMISSIONER CROWTHER: I did. I made it there
21 twice.

22 MR. TRACE: Oh, I'm sorry. I apologize.

23 COMMISSIONER CROWTHER: It was -- it was great.
24 No, I -- in fact, the time I was -- one of the times I was
25 there I think there were dairymen. At least one.

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1 MR. TRACE: Well, you know, in the last 18
2 months, or however it's been, I mean, a few times dairymen
3 have shown up.

4 CHAIRMAN COOK: Yeah. No, no, it's -- it's not
5 a complete disappointment, but, you know -- and we
6 understand -- but, you know, the whole point is
7 flexibility. You know, let's not get --

8 MR. TRACE: Sure. Right. No, I agree.

9 CHAIRMAN COOK: -- stuck into a routine that
10 we're not able to change to accommodate who we're here
11 representing, you know, the people in the industry that
12 we're supposed to be working for their benefit.

13 MR. TRACE: I would say -- and I think you
14 know -- although even though the dairymen don't attend
15 those meetings, they do have -- they do value the Milk
16 Commission and appreciate all the work that goes on here
17 on their behalf, so.

18 MR. HETTRICK: No, we don't have any doubt
19 about that. I mean, this isn't about trying to say the
20 dairymen aren't trying to participate. We get it. It's
21 simply like every state agency, it's budget time.

22 Again, we end up sitting here saying we have to
23 justify budgets and why are we doing this. And, you know,
24 and so it's just the way it is. And that -- so I think
25 that what we'll do is we'll go ahead and put it on the

1 agenda for next time to approve a schedule for 2017. So
2 we'll go ahead and --

3 CHAIRMAN COOK: That's a good idea, though,
4 thinking about even having an evening meeting.

5 MR. HETTRICK: Possibility that we could do
6 that. I have been out to Fallon for at least one evening
7 meeting, and I think it was a dinner, and it was -- it was
8 pretty well attended. But it wasn't a dairy commission
9 meeting. It was -- you had wives and everybody else at
10 it, so it was -- it may not be quite so good otherwise.

11 But, whatever. I think we can -- if we leave
12 ourselves the flexibility to adjust the schedule according
13 to what we think is appropriate, then I think we can -- we
14 can make it work.

15 COMMISSIONER COLLIER: So I would -- I would
16 echo what both Troy and Chris have said, and I would also
17 really look at the time. The time is -- for me personally
18 is an awkward time, one o'clock. So -- and on Thursdays
19 because I have another regularly-scheduled meeting on that
20 day, so I have to --

21 MR. HETTRICK: Juggle it.

22 COMMISSIONER COLLIER: I have to juggle it
23 around. So it -- I would prefer to have it in a morning
24 meeting, so if it -- we could work it out that way like we
25 used to do, so.

1 MR. HETTRICK: Yeah. Immaterial to me.

2 CHAIRMAN COOK: Okay. As long as we're kind of
3 on the subject of Fallon, what ever happened with the rail
4 siding issue that we had out --

5 MR. HETTRICK: Never heard any more about it.
6 I don't know.

7 Do you guys know what's going on with the rail
8 siding in Fallon?

9 MR. TURNER: No.

10 MR. TRACE: No.

11 MR. HETTRICK: I think we ended up funding half
12 of the cost of doing a study to justify it somehow, but we
13 never heard anything after that, so. All right. Don't
14 know.

15 All right. Staff report. If I may,
16 Mr. Chairman, I'll move on to that.

17 CHAIRMAN COOK: Please do.

18 MR. HETTRICK: We tried to simplify this budget
19 somewhat? And if I can change the wording maybe -- and I
20 can't change the wording on the way it prints out -- but
21 if I can change the wording and you guys mind, if you look
22 at that blue row across the top where it says year to date
23 actual?

24 And then the next one over says work program?
25 If you substituted the word budget there? Maybe this

1 would make some more sense, so -- because I know there
2 were questions last time about what we're doing.

3 The state government doesn't run a financial
4 statement. We -- we don't look -- it's not profit and
5 loss. We have -- we have balance forwards from the
6 previous year? That's the top item you see there?

7 And down in the bottom in the expenses you'll
8 see agency reserve? And they won't change that for a
9 whole year even though on a financial statement -- as Troy
10 well-knows -- you would change your essential year profit
11 and loss. If you print a monthly statement you would
12 change it monthly. But we don't. That's not the way
13 government works. We work the whole year with that number
14 sitting there.

15 So if you look at what you have in this summary
16 now, your balance forward obviously is a hundred percent
17 of the money you're going to get for the year because it
18 came from last year. It's not going to change. That's
19 the number.

20 So that 982 is 982. And the over/under is
21 zero. It's all of it. If you go down then, yogurt
22 assessments thus far has taken in almost \$200,000? If you
23 move over, the 730 is what it's budgeted to take in.

24 That's what the government says when they
25 approved our budget, they anticipate we're going to get

1 for yogurt assessments.

2 Right now we're 532,000 short of that. But
3 we're three months into the year. Totally understandable
4 why it's that way. And so on down the line.

5 So when you get to the bottom you can see that
6 the work program is budgeted for a million nine. That
7 includes the amount that was balance forward. The actual
8 work program revenues are projected to be a little over a
9 million dollars or a little less than a million dollars.

10 Okay?

11 If you go to the expenditures? Exact same
12 thing. Personnel thus far, year to date, it cost 225,000
13 for the year. The 705 is the total budget for the entire
14 dairy commission staff. And right now we have \$479,000 to
15 go. You can see that in every category down the line.

16 The only one category that is over is the
17 positive. It's up in the revenue side. And we got more
18 interest income than we anticipated in the budget. And
19 the budget was approved to receive 941 and we got \$1700.
20 We did really good.

21 So, other than that, we're running under on
22 every single category, which you would expect at this time
23 of the year that we would be running under.

24 Year-to-date revenue really doesn't -- at the
25 very bottom? In the yellow? Really doesn't mean a lot

1 because it's truly that, year-to-date revenue. It's just
2 a -- it's a number that is showing where we are and
3 against what we might anticipate.

4 And the net revenue would be essentially profit
5 and loss for most -- for a business type statement, and
6 it's saying that we're going to end right now at around
7 810.

8 COMMISSIONER COLLIER: Why is that in red and
9 in parenthesis? I always thought that that meant it was
10 in deficit.

11 MR. HETTRICK: We had -- when Kimberly did
12 this -- and she spent hours -- and I thank her for doing
13 this -- she spent hours going through this and pulling out
14 columns. And every time she'd fix it, I'd look at it and
15 say, well, that's good, but it needs to be different.
16 Let's change it again.

17 And we went through multiple iterations. And
18 your question's exactly what my question was, is why all
19 the way down under is shown in positive numbers in black?
20 And then when we get down to the bottom it's reversed.
21 And we decided just to leave it alone.

22 Part of the reason for this is again the
23 government accounting system is called DAWN. And DAWN
24 looks at these numbers differently than you and I do. And
25 DAWN says we're a negative number because we're not

1 where -- you know, we're under the anticipated revenue
2 year to date. So they call it a negative number. We --
3 it's a cash flow thing, that all it is, so.

4 In any case, I hope this is a little more
5 logical than what we've done in the past. And we'll try
6 to give you this each time. We actually are having to
7 go -- believe it or not -- we -- you folks voted to take
8 out \$200,000 in taxes off fluid milk.

9 That came out. We submitted that to the budget
10 department and said we are going to be reducing income by
11 \$200,000. They said okay. And they took it out of the
12 income side, but they had -- but the budget approved --
13 budget was approved with it in.

14 So on the expenditure side it still was in
15 there, \$200,000. And we have to work -- we have to run a
16 work program. Ninety days to tell them take it out. It's
17 the opposite entry of that same dollars you already
18 reduced and -- but you've left it in our budget and it
19 makes no sense. When you look at this it doesn't make
20 sense.

21 So we're having to do a work program and take
22 it out. We're in the middle of doing that. That'll take
23 90 days. We took it off of here to make it more sensible
24 for you guys. So when you look at it, that number's not
25 in there.

1 CHAIRMAN COOK: Back -- back to the elephant in
2 the room, the agency reserve notice. Since we're going to
3 be under scrutiny for that, and we're roughly three times
4 what they want us to carry over, is it likely it's going
5 to get drawn off and taken away?

6 Is there things we can do to try to whittle
7 that down that will benefit the industry before it gets
8 sucked into the general fund?

9 MR. HETTRICK: Right now probably not much. I
10 mean, we've done -- I think the fact that we eliminated
11 \$200,000 is proof to them that we're trying and we're
12 making every effort to control the reserves. But, no,
13 there's probably nothing we can do in the short-term to
14 alter that.

15 I don't think we're at risk because I think if
16 they're going to go in and do that, they're going to do
17 it -- they would have to do it to a lot of agencies? And
18 I don't think a whole lot of agencies have significant
19 reserves right now?

20 In fact, I would tell you most of them probably
21 don't have significant reserves, and so I don't think
22 they're going to go in and do that.

23 CHAIRMAN COOK: We're not going to stick out
24 like a sore thumb that's going to draw a lot --

25 MR. HETTRICK: Not within this agency we're

1 not.

2 COMMISSIONER CROWTHER: I think last time when
3 we became a target of this, our state budget -- or, our
4 coffers were in a much different position than we are
5 right now. The economy was a lot different. They were
6 looking for nickels and dimes at that time.

7 So I think what Lynn is saying -- Lynn, I don't
8 want to put words in your mouth -- but we're in a
9 different situation right now economically, and so we
10 may -- perhaps we don't have as big a target on us. Is
11 that --

12 MR. HETTRICK: I would absolutely agree with
13 you, Troy.

14 I had the dubious privilege of serving in the
15 Gibbons administration when we had to go in and do the
16 special session, and pulled out the reserves from every
17 single agency, including the Dairy Commission at the time.
18 But it was exactly what you said, a very much different
19 economy.

20 They were scratching for every dime under the
21 sun just to pay the bills, and reserves went from every
22 agency at the time. It wasn't pick and choose. It was
23 everybody gave up everything right down to the bare bones.

24 So I don't see that happening this time so I
25 think we're okay. And I think the fact that we're making

1 an effort. At that time there had been little effort, in
2 fact, none. It was -- the Dairy Commission was not
3 running so efficiently that they build up huge reserves
4 and it was continuing on.

5 And you recall, when I first came into the
6 Dairy Commission in December -- or, in 2010, we
7 immediately went on a rebate program and gave back about
8 three quarters of a million dollars in taxes to reduce the
9 reserves. And then since then we've cut expenditures all
10 over the place trying to keep the reserves down. So I
11 think we've shown a dedicated effort to control reserves.

12 And, you know, we are in an industry right now
13 that's expanding. I won't bore you with it, but we're
14 trying to do more things with our food safety lab, which
15 is part of the Dairy Commission.

16 And we're having to fight with the
17 administration to do more work even though we have the
18 funding. And it's not Dairy Commission funding. It's
19 funding that can go through that lab as a flow-through,
20 and they say we don't have budget authority to do it.
21 Anyway, it's -- the system is awkward.

22 CHAIRMAN COOK: So we now got a lab in the
23 south?

24 MR. HETTRICK: Yes.

25 CHAIRMAN COOK: It's up and running?

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1 MR. HETTRICK: Yep.

2 CHAIRMAN COOK: Okay.

3 MR. HETTRICK: Erica's our newest lab person.

4 CHAIRMAN COOK: We have our -- we have our
5 Moolissa in the south?

6 MR. HETTRICK: Moolissa is in the budget.

7 CHAIRMAN COOK: But it's not yet.

8 MR. HETTRICK: Until the budget's approved we
9 can't -- we can't buy it, but our -- or buy Moolissa two.

10 CHAIRMAN COOK: So that's -- that's going to be
11 post the start of the new fiscal year?

12 MR. HETTRICK: Yes.

13 CHAIRMAN COOK: And the trailer that goes with
14 it?

15 MR. HETTRICK: Yes.

16 CHAIRMAN COOK: And will that whittle down this
17 reserve?

18 MR. HETTRICK: No. It's in the budget.

19 CHAIRMAN COOK: It's already been budgeted for
20 and --

21 MR. HETTRICK: It -- it'll be budgeted into
22 the -- what we have here, and we're -- we have ongoing
23 income. The one -- the one issue we have -- and we'll
24 probably adjust what we've decided not to do it up to this
25 time is the yogurt revenues continue to increase

1 significantly.

2 Yogurt consumption in the United States is
3 growing. It's still a fraction of what's consumed in
4 Europe, and it's growing significantly here, and so the
5 revenue continues to grow.

6 That may be a place we go in the future? But
7 I've said the same thing every single time we've talked
8 about this. The last thing we want to do is cut taxes and
9 then have something happen and have to raise them again
10 because nobody will remember that we cut them and
11 everybody will know that we raised them.

12 So we have really been trying to be prudent in
13 the way we went about doing that, and we are slowly
14 whittling it down. And we've done -- the tax relief we've
15 given, we've tried to do it so it, you know, fit with our
16 dairymen more than anybody else.

17 And now we're into -- yogurt isn't made in
18 Nevada so if we start reducing that tax, we're going to
19 benefit somebody in Idaho or California or somewhere else.
20 We're not going to benefit our guys. And that's true for
21 cottage cheese and ice cream for the most part as well.
22 There's not much left we can do to benefit our folks, so.

23 Right now the way we can benefit them is what
24 we talked about before, try to increase programs that
25 enhance their economic viability, which would be

1 Starlicide, or whatever. That's the best we can do right
2 now.

3 CHAIRMAN COOK: Okay.

4 MR. HETTRICK: So that's where we're at on
5 that. I don't have anything else.

6 You've got your prices in the back. They are
7 always class one. They aren't a representation of what
8 our guys are getting but they give you an idea
9 month-to-month what the prices are doing. You can look at
10 that one other sheet that shows it, and then you've got
11 that market survey form in the back as well.

12 Kind of gives you an idea where the markets are
13 going. Pretty hard for us to keep track of that because
14 those markets are much more local sales and people more
15 than ours. Ours are pretty well fixed where our price --
16 our milk and pricing's going, so.

17 So that's all I have, Mr. Chairman, unless
18 there are questions.

19 CHAIRMAN COOK: Okay. Anybody have questions?
20 Okay. Well, let's move to the next item.

21 MR. HETTRICK: Next item is consideration of
22 any other matters relating to the dairy industry.

23 CHAIRMAN COOK: Do you want to throw anything
24 on the table, Al? Do you want to --

25 MR. TRACE: I don't, Mr. Chairman. I usually

1 give you a plant report, but in lieu of the excellent
2 report that the plant manager gave us last week -- or,
3 last month in Fallon -- which would be a good example
4 maybe of how you can keep an open -- you can, you know,
5 have a scheduled meeting but --

6 COMMISSIONER COLLIER: Were we going to be able
7 to get some of that milk product down to Troy so he can
8 taste it?

9 MR. TRACE: Possibly. I don't know.
10 Are you missing that, Troy? Were you looking
11 forward to that?

12 COMMISSIONER CROWTHER: Say that again?

13 MR. TRACE: When we had the powder tasting last
14 month, is that -- are you -- did you forget about that?
15 Or did we promise you some powder down there to taste?

16 COMMISSIONER CROWTHER: Send it down. I'd
17 love -- yeah, I'd love to have some of that whole powder.

18 MR. TRACE: Well, maybe you better talk to
19 John.

20 Was it any good, John?

21 COMMISSIONER COLLIER: Yeah, it was wonderful.
22 I -- I want to express our appreciation. That was great.

23 MR. TRACE: Yeah.

24 COMMISSIONER COLLIER: That was a great
25 tasting. I mean, that was really remarkable, the

1 differences between them.

2 MR. TRACE: Yeah, that was --

3 COMMISSIONER COLLIER: That was very, very
4 educational. For me, I'm sure. And I'm sure for Chris.

5 CHAIRMAN COOK: Yeah, Troy, it was kind of a
6 buttery? You know, it wasn't the Okie whole milk. It
7 was -- never mind.

8 MR. HETTRICK: The only problem, Troy, is they
9 got to send you a 25-kilo bag.

10 MR. TRACE: We'll work something out on the
11 pricing, Troy.

12 COMMISSIONER COLLIER: You could use a 25-kilo
13 bag, couldn't you?

14 COMMISSIONER CROWTHER: Yeah, that's -- yeah, a
15 25-kilo bag of white powder.

16 MR. HETTRICK: Yeah, exactly.

17 COMMISSIONER COLLIER: We promise not to call
18 the DEA.

19 CHAIRMAN COOK: You'll get a visit from
20 Department of Homeland Security.

21 COMMISSIONER CROWTHER: When -- when we first
22 toured the plant, Chris was there.

23 John, I'm not -- I don't know if you --

24 COMMISSIONER COLLIER: Yeah, I was there. I
25 was there with you, yeah.

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1 COMMISSIONER CROWTHER: Before it opened?

2 COMMISSIONER COLLIER: Yeah. Uh-huh.

3 COMMISSIONER CROWTHER: We toured that plant,
4 and I remember -- I remember asking the question if any of
5 that was going to be sold in the local market
6 domestically. And at that time it was -- the answer was,
7 no, we're just -- there's no way. And I'm wondering if
8 that has changed at all?

9 MR. TRACE: Yes, Troy, it has. We are
10 selling -- I don't know if you want to say locally
11 Nevada -- but we are selling it domestically. We're
12 selling to Gerber. He told us last month, I want to say
13 Starbucks. Don't hold me to that.

14 COMMISSIONER COLLIER: Was Hershey one?

15 MR. TRACE: Hershey is definitely one.

16 CHAIRMAN COOK: Mostly as an intermediate.

17 MR. TRACE: And a lot of that, Troy, is simply
18 because the export market isn't where it should be right
19 now. It's not advantageous for us economically. That
20 will rebound, but. So, yes, we are selling it
21 domestically.

22 I don't know if any of that is hitting Nevada.
23 I don't know if there's Hershey -- that's kind of out of
24 my realm -- if it's Hershey or Gerber in Nevada. I don't
25 really know.

1 COMMISSIONER CROWTHER: But that's just -- is
2 that basically be included within other products? Or is
3 it straight powder being sold?

4 MR. TRACE: In other products. It's included
5 in other products, like Gerber, be baby food, or, you
6 know, or formula, stuff like that.

7 COMMISSIONER CROWTHER: That's what I was
8 curious though was if any of the straight powder's going
9 to be sold on the shelves of retail?

10 MR. TRACE: Yeah. I would say it's not our
11 intention at this time.

12 COMMISSIONER CROWTHER: Okay.

13 CHAIRMAN COOK: Okay. Anything else?

14 MR. HETTRICK: The last thing is public comment
15 and discussion again.

16 CHAIRMAN COOK: Okay.

17 MR. TRACE: Hey, before you close, I do -- it's
18 completely unrelated -- but I went to the Nevada Day
19 Parade and Department of Ag had a float on there.

20 Speaking about Moolissa, I think that would be
21 pretty cool if we could get -- I don't know what
22 undertaking that would --

23 MR. HETTRICK: We've -- and we've actually had
24 Moolissa at multiple events like that. And this time
25 we had -- have had significant questions in the Department

1 of Agriculture about bees? And -- and we wanted to make
2 an effort to make a point that we care about bees. So we
3 had bee hives and a guy dressed in a bee suit, you know,
4 the protective clothing, and that kind of thing.

5 It changes each time. And hopefully I think
6 we're in the process of skinning that trailer pretty soon.
7 It all had Department of Ag all over it, the Moolissa
8 trailer, not the big flatbed.

9 And hopefully we're going to be able to get
10 that out to various functions with the skin on it, not
11 just a white trailer, so people know it's coming and where
12 it's coming from.

13 Moolissa spent a month in Winnemucca with the
14 FFA up there? They had multiple events over a span of a
15 month. It was a huge draw.

16 I took her over to Sierra Nevada Academy out on
17 Stead Boulevard here about two weeks ago now, and just --
18 the reception never changes. It's always great. Kids
19 love her, and the teachers, anybody who comes out and
20 just -- you know, they love it.

21 On the way out, stop by and look at Moolissa.
22 We put a little tag on her, kind of what we tell people
23 when we display her? One of the interesting facts that
24 people love -- and Chad would know this -- but the world
25 record dairy cow is named Gigi? She's in Wisconsin.

1 She produced 74,000 pounds of milk over
2 seven -- or, 365 days. That's 24 gallons of milk a day
3 every day for 365 days. It's an incredible dairy cow. I
4 imagine there's some calves coming out of that cow that
5 are worth just a little bit of money, so.

6 CHAIRMAN COOK: Holy smokes.

7 MR. HETTRICK: Yeah. Quite fascinating the
8 issue of what these cows are. They're an incredible
9 animal. There are a lot of details and facts on there.

10 We -- in our diet we're supposed to eat an
11 ounce of fiber a day? A cow eats about eight pounds of
12 fiber a day? We'd starve on that percentage. We wouldn't
13 survive. And the cow produces that 24,000 -- or, 24
14 gallons of milk? So supports her body and raises a calf
15 while she's doing it on something that you and I'd die on.

16 So it's an amazing animal. And it's fun to go
17 out and talk to people about that. People don't -- they
18 have no concept of what a cow is.

19 CHAIRMAN COOK: Therein lies the cause of the
20 enteric fermentation.

21 MR. HETTRICK: Exactly.

22 CHAIRMAN COOK: Cow farts.

23 MR. HETTRICK: Methane.

24 All right.

25 CHAIRMAN COOK: State of California's going to

1 control it.

2 MR. HETTRICK: They're going to fix that, yes.

3 CHAIRMAN COOK: Okay. Anything else? Anybody
4 want to throw anything else on the table?

5 If not, then we will adjourn. We're done.

6 MR. HETTRICK: Thank you, all.

7 CHAIRMAN COOK: Thanks.

8 (Exhibit 1 marked.)

9

10 (2:15 p.m. proceedings concluded.)

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BOARD SIGNATURE PAGE

CHRISTOPHER COOK, CHAIRMAN

TROY CROWTHER, COMMISSION MEMBER

JOHN COLLIER, COMMISSION MEMBER

1 STATE OF NEVADA,)
) SS.
2 COUNTY OF WASHOE.)

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I, Karen Bryson, a Certified Court Reporter and notary public in and for the County of Washoe, State of Nevada, do hereby certify:

That on November 17, 2016, I reported the matter entitled herein;

That the foregoing transcript is a true and correct transcript of the stenographic notes of testimony taken by me in the above-captioned matter to the best of my knowledge, skill, and ability.

Karen Bryson, CCR #120