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3	APPEARANCES
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5	COMMISSION MEMBERS
6	Christopher Cook - Chairman
7	John Collier, Commissioner Troy G. Crowther, Commissioner - Via Videoconference
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9	Jenelle Gimlin - Deputy Administrator, Food & Nutrition
10	Kathy Easly - AA3
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12	Dennia Delacuato Denutro Attenness (energi
13	Dennis Belcourt, Deputy Attorney General Kimberly Whitfield - Via Videoconference
14	Damon Hernandez - Via Videoconference Dave Coon, Anderson Dairy - Via Videoconference
15	Greg Whitaker, Whitaker Dairy
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1	SPARKS, NEVADA; WEDNESDAY, OCTOBER 22, 2014; 9:00 A.M.
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4	CHAIRMAN COOK: Let us now convene the
5	October meeting of the Nevada State Dairy Commission.
6	Jenelle, would you do the formalities,
7	please.
8	MS. GIMLIN: Yes. This is the time and
9	place set for the regularly scheduled meeting of the
10	Nevada State Dairy Commission for the month of October,
11	2014. This meeting has been scheduled and noticed in
12	compliance with pertinent statutes, including the open
13	meeting law.
14	A copy of the agenda has been handed to the
15	court reporter, with the request that it be part of the
16	official transcript of these proceedings.
17	My name is Jenelle Gimlin, deputy
18	administrator for the food and nutrition division for
19	the Department of Agriculture. And present today are
20	Mr. Christopher Cook, chairman; Mr. Troy G. Crowther,
21	member of the commission; and Mr. John Collier, member
22	of the commission.
23	Those who present statements or evidence to
24	the commission during this meeting are requested to
25	first be acknowledged by the chairman and to identify

1	themselves for the record.
2	CHAIRMAN COOK: Thank you, Jenelle. Would
3	you proceed to the first agenda item, please.
4	MS. GIMLIN: Sure. The first item on the
5	agenda is public comments and discussion.
6	CHAIRMAN COOK: Anything anybody from the
7	public would like to put on the table for discussion or
8	comment at this point?
9	Seeing none, let's move on to number two.
10	MS. GIMLIN: For possible action, approval
11	of the minutes for the September 17th, 2014 Dairy
12	Commission meeting, with corrections.
13	CHAIRMAN COOK: Okay. I want to make a
14	comment on the minutes. I got a call yesterday from
15	Mark French, a previous executive director of the Dairy
16	Commission, regarding some comments that were made on
17	page nine of the minutes, discussion between myself,
18	Mr. Hettrick and Anna Vickrey about the price of milk,
19	and that there was a class four price that was actually
20	higher than the class one price.
21	So I've asked Kathy to have Lynn give me a
22	call and explain that, because that elicited some
23	questions from some producers through Mr. French. He's
24	still highly regarded in the industry, so he gets a lot
25	of calls from the producers. So I think we're going to
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have to clarify that for the record to alleviate any 1 confusion on the part of some of our industry 2 3 participants. 4 So other than that, I have no other comments 5 about the minutes, and I will entertain a motion. MR. COLLIER: 6 Mr. Chairman, I will move that 7 we accept the minutes as corrected. 8 MR. CROWTHER: I would add that with the 9 understanding that they may be amended in the future, that according to Mr. Cook's, to Chairman Cook's 10 11 comments. CHAIRMAN COOK: Well, I don't think they 12 13 require an amendment of the minutes, I just think it 14 needs some clarification of the price issue that Lynn 15 and Anna brought up, because it has created some 16 confusion on the part of the producers --17 MR. CROWTHER: Okay. 18 CHAIRMAN COOK: -- and we need to spell that 19 So perhaps it could be an agenda item or in the out. 20 director's comments in the next meeting, we could have some explanation. 21 22 MR. CROWTHER: Okay. Okay. Well, then I'll 23 second it. 24 CHAIRMAN COOK: Okay. We have a motion and 25 a second and no dissenting vote. The motion carries and

	Meeting - 10/22/2014 Nevada State Dairy Commission
1	the minutes are adopted.
2	And is that it? We have no
3	MS. GIMLIN: The next item on the agenda.
4	CHAIRMAN COOK: Okay.
5	MS. GIMLIN: We have for possible action
6	approval of dairy requests for pest abatement program
7	matching funds.
8	MS. EASLY: I have the letter that was sent
9	out to the producers, and it reads as follows:
10	The Nevada Department of Agriculture is
11	pleased to offer assistance with a starling abatement
12	program. The department will provide funding up to
13	\$2,000 with a 20 percent match from the dairy to cover
14	the cost of application. Each dairy will be required to
15	fund the purchase of the chemicals needed for the
16	application.
17	The abatement is planned for January and
18	February of 2015, and each interested party must attend
19	a Dairy Commission meeting as part of the approval
20	process.
21	And today we have Greg Whitaker from
22	Whitaker Dairy. He's our first producer to apply for
23	this.
24	CHAIRMAN COOK: Okay. This is the first
25	that the commissioners have heard of the details of

1	this. We have had general discussions about it. So I
2	suspect that by next month we will have something
3	concrete, solid, and begin putting in place the
4	mechanisms to fund.
5	MR. WHITAKER: Okay.
6	CHAIRMAN COOK: Do you have any questions
7	regarding that?
8	MR. WHITAKER: Well, I, maybe last time
9	they came out and gave us instructions on how to do it.
10	Will they do this again? They kind of told us how to
11	prepare, you know, get ready. Because like I said, for
12	two days, kind of put down phony, you know, we mix some
13	grain and feed, laid it out for the birds, and I think
14	on the third day they came and put the
15	CHAIRMAN COOK: Somebody else came and did
16	the actual application?
17	MR. WHITAKER: Yeah. They gave us
18	instructions on what they want. They were real, pretty
19	clear about how to do it. But then another time where
20	it was not quite as clear. This last time we were doing
21	it, they were real good about it, and it worked, it
22	worked really well.
23	CHAIRMAN COOK: I know there's some very
24	tight controls over the use of that Starlicide and how
25	it has to be applied and supervised, the supervision of

1	its use and that sort of thing.
2	MR. WHITAKER: And another thing, if they go
3	ahead and do this, they may somehow get out a little bit
4	of public notice to people around the dairies. I know
5	it's probably a controversial thing, but kind of let
6	people know they're probably going to see some dead
7	starlings. I think some people were calling the
8	sheriff's office and wanted to know what was going on.
9	People around our dairy kind of knew, but,
10	you know, the environmental concerns nowadays, they need
11	to quietly spread the word, you might see some dead
12	birds. If they go ahead and do this.
13	CHAIRMAN COOK: When we discussed this last
14	year or was that earlier this year we did that?
15	MS. EASLY: It was this year.
16	CHAIRMAN COOK: Earlier this year, when we
17	talked about doing it in the last budget, there was some
18	discussion about notification of surrounding neighbors
19	of what was going to be going on and it was no threat to
20	any of their pets or any of their animals.
21	MR. WHITAKER: Because it's not like the
22	birds eat it and fall over dead. They generally go off
23	and nest. And I had one guy say he picked up, I don't
24	know how many five-gallon buckets of dead birds in his
25	yard. And he has dogs. You know, he wasn't that

1	concerned. But I'm just saying maybe quietly tell the
2	neighborhood, you might want to do it, if they go ahead
3	and do it.
4	CHAIRMAN COOK: I think that's standard
5	operating procedure, is to notify people in the area
6	that an operation like that is going to be going on.
7	MR. WHITAKER: I, I was real happy with it.
8	Because they are, they get extremely bad on your dairy.
9	It, it's, it's a menace. I mean, they cost thousands
10	and thousands and thousands of dollars, messed up feed
11	and
12	CHAIRMAN COOK: Is that because they're
13	depleting your feed by eating it, or because they're
14	MR. WHITAKER: They there you go. You
15	lay the feed out to the cows, and they come in just
16	almost like a herd of chickens, and you just rake it
17	every day. Just, you know, our corrals are, I don't
18	know, 800 feet, 800 feet, and they come in there and
19	just stir that feed up. I mean, there's probably tens
20	of thousands of them sometimes.
21	CHAIRMAN COOK: Wow.
22	MR. WHITAKER: Sometimes they've done it
23	when the starlings aren't in as much, but when it gets
24	cold, they really come in. Some dairies are worse than
25	others. But we've got three right together, and they
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1	just, and, I mean, you'll have a black cloud. And they
2	bring salmonella. I've heard salmonella.
3	MR. COLLIER: How often do you have to do
4	these applications?
5	MR. WHITAKER: Well, if I had my way, it
6	would probably be every couple weeks. They usually only
7	just done it once a year. One year they did it kind of
8	at the wrong time. There was snow on the ground. They
9	kind of laid the bait out, and it didn't work real well.
10	You got to have the bait fairly close to where you're
11	feeding cows. One year they did it on the other side of
12	the road from where we're feeding. The way they did it
13	last time, it worked real well. The guys were real
14	good.
15	MS. EASLY: Would you like me to ask Flint
16	to come into the meetings, the next two meetings, so if
17	we have more questions like this we can
18	CHAIRMAN COOK: Yeah. I would say if we're
19	going to have producers here who are going to be
20	beneficiaries of this program, we should probably
21	have
22	MR. WHITAKER: They had us come out we,
23	we took some of our feed, corn, mixed it in our loader
24	bucket, dumped corn oil in, mixed up a mix, and we had
25	to bait them for, I can't remember if it was two or

You know, kind of get the birds eating it. 1 three days. 2 And then they came and applied --3 CHAIRMAN COOK: But it draws them out of the feed bunks --4 5 MR. WHITAKER: Well, they're eating in your 6 feed bunks, and obviously you can't put the poison right 7 in the feed bunk. 8 CHAIRMAN COOK: Right. 9 MR. WHITAKER: But you need to kind of put 10 it fairly close along the edge. So we start baiting 11 them kind of just off the edge of where they feed, so the birds were kind of used to eating that. And then 12 13 like about the third day they put the poison to them. And last time it knocked them, I mean, really well. I 14 15 mean, it was like for a month or so. 16 They generally will come in about now. They 17 come in about, start coming in about the middle of 18 October, and they settle in real heavy when it gets 19 And they're there clear till, last year they were cold. 20 there clear till March. Until it warms up again. Ι always say, when the flies leave the starlings come. 21 22 When the flies are starting to leave, you're starting to see the starlings show up. And they'll get real bad in 23 24 December and January --25 CHAIRMAN COOK: You're putting --

Meeting - 10/22/2014 Nevada State Dairy Commission

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Page 11

2	CHAIRMAN COOK: You're putting the
3 s	morgasbord out for them, so
4	MR. WHITAKER: Yeah. Yeah, you know, we've
5 t	ried shooting and scaring and propane canons. And I,
бу	ou know, the only way you can do it is, and try to get
7 s	ome dairies and I believe some dairies will have it
8 w	orse than others. Last year Olsen and us had it real
9 b	ad, where Sorensen's were in between us, and but, I
10 m	ean, I just seen days where it's black all over the
11 r	oads. They're just, they get pretty bad.
12	CHAIRMAN COOK: All right. Thank you for
13 t	hose insights.
14	Troy, do you have any questions?
15	MR. CROWTHER: No, I think you addressed my,
16 m	y question. I recall we did talk about the impact of
17 t	he, you know, or the lack of impact of the dead
18 s	tarling if either a pet or even a, even a wild animal
19 e	ats that. Apparently there's no effect on that animal.
20 D	o you recall the same?
21	CHAIRMAN COOK: Yeah, there's no secondary
22 p	oisoning that goes on, from what Flint
23	MR. CROWTHER: Right.
24	CHAIRMAN COOK: said, as I recall.
25	MR. WHITAKER: I, I've talked to my vet

1	about it. He says it kind of shuts their kidneys down,
2	or something. He said cats and dogs can eat it, and
3	there's no I'm not an expert on it but that's what he
4	says.
5	CHAIRMAN COOK: We'll have Flint come in the
6	next couple of meetings and be available to answer
7	questions or offer comments.
8	MS. EASLY: My recollection was that they
9	said that the poison is chemically constructed that it
10	only affects the starlings.
11	CHAIRMAN COOK: Right. And it breaks down
12	fairly quickly
13	MS. EASLY: Yes.
14	CHAIRMAN COOK: from what I understood.
15	Okay?
16	Any questions or comments from any members
17	of the audience, the public, staff?
18	Seeing none, proceed to the next item,
19	please.
20	MS. GIMLIN: Okay. The staff report
21	presented by Jenelle Gimlin, deputy administrator. I've
22	got the milk prices that have been handed off. Okay.
23	MS. EASLY: And then Damon said he'll do
24	the
25	MS. GIMLIN: And then Damon Hernandez will

1	present the budget.
2	CHAIRMAN COOK: Okay.
3	MS. GIMLIN: Go ahead, Damon.
4	MR. HERNANDEZ: Oh, okay. Sure. So just a
5	real brief budget summary. The main thing we wanted to
6	get out was what the reserves were at the beginning of
7	this year, and that was \$466,176 as of July 1, 2014,
8	beginning of this fiscal year. I passed out a brief,
9	one-page summary report. I sent it up there. And if
10	you guys don't have it, I can definitely send it to you
11	after the meeting. That was the number one thing we
12	wanted to share with the commission, that's what the
13	reserves were at the beginning of the year.
14	Year-to-date net revenue in other words,
15	what we collected less what we spent we are at
16	\$342,524.66. Projected throughout the year, where we
17	expect to be at the end of the fiscal year, is reserves
18	sitting at \$461,977. So that's, the two actually
19	well, year-to-date plus projected through the remainder
20	of the year. And that's basically it on the budget
21	summary.
22	I did want to make a comment on the audit
23	side. We currently have 220 licensees. We finished
24	72 percent of the audits required. For each biennium
25	we're supposed to audit each licensee once, at least,

1	within the biennium. So we completed 72 percent of
2	those, and we're only 65 percent of the way through the
3	biennium. So we're ahead of schedule and looking real
4	good to meet that mark by the end of the fiscal year.
5	CHAIRMAN COOK: Very good. Do you recall
6	what the legislature's proposed guidelines were for the,
7	the reserve balance? Wasn't it supposed to be somewhere
8	in the neighborhood of \$250,000, \$300,000?
9	MR. HERNANDEZ: I believe so. I'd have to
10	check to confirm the exact number. And that projection
11	that I gave is without some things that the commission
12	have been talking about to reduce the amount of reserves
13	by the end of the year. That's just currently as
14	projected per the budget. I notice there's been some
15	additional things to work on reducing that balance.
16	CHAIRMAN COOK: All right. Well, thank you.
17	That's very helpful.
18	MR. HERNANDEZ: Sure.
19	MR. CROWTHER: It looks like even with the
20	butter assessment reduction we're still only down
21	\$4,000, just over \$4,000 for the year. And I assume
22	that's because of well, it looks like it's because of
23	expense cuts.
24	CHAIRMAN COOK: Predominantly that's where
25	it's coming from, because of staff reductions and

1	consolidation with the Department of Ag.
2	MR. CROWTHER: Yeah?
3	MR. COLLIER: What's this column, what's
4	this column related to the work program? What's that
5	about?
б	MR. HERNANDEZ: Oh, that, that program
7	I'll change the title of that column. That's basically
8	what was budgeted for the year and for that line item.
9	So, for example, if we're looking at the first row up
10	there well, actually, let's look at 3310. That line
11	item, yogurt assessments, is budgeted at \$759,261 for
12	this fiscal year. So that work program is really what
13	was budgeted this year.
14	MR. COLLIER: And the total is what's
15	actually come in, right?
16	MR. HERNANDEZ: Correct.
17	MR. COLLIER: Okay.
18	MR. HERNANDEZ: Correct. No, actually
19	MR. CROWTHER: The total
20	MR. HERNANDEZ: the total is sorry,
21	Troy.
22	MR. CROWTHER: No, go ahead.
23	MR. HERNANDEZ: Yeah, the total is, if you
24	go to the year-to-date, YTD, actual column, the total is
25	the year-to-date, which was what we've collected, plus

1	what's projected through the remainder of the fiscal
2	year, equals what the revenue columns is. So that's
3	actuals year-to-date, plus what we project to collect
4	through the remainder of the fiscal year. And each
5	month I'm updating this so that we have current actuals
6	in the sheet. So it's reflecting current actuals, plus
7	whatever we're projecting, was projected for the
8	remainder of the year.
9	MR. COLLIER: So the work program is the
10	actual budget for the year?
11	MR. HERNANDEZ: Correct. Yes, it's what was
12	budgeted for the year.
13	CHAIRMAN COOK: Well, we may end up having
14	to consider reducing assessments to get this trimmed
15	back a little bit more.
16	MS. EASLY: Damon, does this include the
17	cost of the trailer that we're trying to buy and the,
18	and the abatement program that we're working with the
19	producers on?
20	MR. HERNANDEZ: Yeah, it does not include
21	those, because those have not technically hit the
22	financials yet because they haven't, you know, haven't
23	been done yet. So when I mentioned, you know, there's
24	been discussion on different ways to help reduce the
25	reserves, this sheet does not take those into account.

1 2	As those occur and affect the, the expenditures,
2 :	increase the expenditures, then we will start seeing the
3 @	effect on the projected, where we're projected to be at
4 t	the end of the year.
5	That's why I wanted to make that clear, this
6 :	is just as projected, without some of the actions or
7 :	ideas that the commission has been talking about. So
8 t	there's still time in, there's still time in the fiscal
9 3	year, obviously, to implement something to reduce the
10 1	reserves. But I have to go with what I know at this
11 t	time, which is what's actually happened, plus what's
12 p	projected. I mean, yeah, what's projected until the end
13 (of the year.
14	MS. EASLY: So there will be more
15 1	reductions.
16	CHAIRMAN COOK: Yeah, okay. Thank you.
17	MR. HERNANDEZ: My pleasure.
18	CHAIRMAN COOK: Okay. Anybody else have
19 0	comments or thoughts to offer on that?
20	MR. CROWTHER: None right now.
21	CHAIRMAN COOK: Okay. John?
22	MR. COLLIER: No, I don't.
23	CHAIRMAN COOK: All right. Jenelle, proceed
24 t	to the next one, please.

1 consideration of any other matters relating to the dairy 2 industry. 3 CHAIRMAN COOK: Okay. Maybe you can tell us 4 how your margins are holding up. Do you see the drop 5 in --MR. WHITAKER: The dairy business for the 6 7 last little while has been pretty good. 8 CHAIRMAN COOK: Good. 9 MR. WHITAKER: We're recovering from 2009, 10 when the price of dairy cows, milk. I see milk coming 11 But corn has dropped off, our last few, you know, down. 12 340. I've contracted corn for 230, 220. 13 CHAIRMAN COOK: Wow. 14 MR. WHITAKER: Test hay is still -- we need 15 water. We need water bad. Like us this year, we had 16 the corn silage. But we need water. That's probably 17 one of the major concerns. I think, I think the price 18 of milk is coming, is coming, it's, all the predictions 19 are that it's coming down. You talk to Pete Olsen. He 20 knows more about it than me. 21 MR. COLLIER: Do you folks import a lot of 22 corn silage? 23 MR. WHITAKER: We try and -- we grow our 24 And then we do have some ground we lease, and own. 25 other people. Like this year, we planted some sorghum.

1	But I don't, it's not the same.
2	CHAIRMAN COOK: Are you growing your own
3	alfalfa?
4	MR. WHITAKER: A big percentage of it, yeah.
5	We do buy my brother and I just last year bought a
6	ranch up in Doyle, California for that reason. It's
7	getting a little bit, it's pretty competitive. You
8	know, they starting to export a lot of alfalfa, and
9	dairies are growing, and drought. And Lovelock's been
10	hammered really hard. I think they got no water at all
11	this year.
12	MR. COLLIER: How's your water up in Doyle?
13	MR. WHITAKER: Well, it's pumped. It's
14	sprinklers. And the wells, you know, seem to be
15	holding. I don't know, if we don't start getting some
16	moisture, we all might be hurting everywhere.
17	But we put in, let's see, the guy just put
18	in two center pivots. We put in another one and a half
19	of center pivots, yeah, since we've been there. And
20	we'll see how it goes. But we have had to buy a lot of
21	our hay, and
22	CHAIRMAN COOK: It is available?
23	MR. WHITAKER: Yeah.
24	CHAIRMAN COOK: If the price is right?
25	MR. WHITAKER: Yeah. And especially the

1	high test hay. There seems to be a big difference
2	between the test hay and the non-test hay. Three
3	hundred dollars a ton for good test dairy hay delivered,
4	whereas the non-test hay I've been able to get for less
5	than two twenty. Depends. I think quite a bit of hay
6	got rained on out in Eureka.
7	MR. COLLIER: So it's basically all Nevada
8	hay that you're buying? Pretty much?
9	MR. WHITAKER: Yeah, other than we bought
10	the ranch in California.
11	MR. COLLIER: Yeah.
12	MR. WHITAKER: I wish it was just about
13	eight miles to the east so it was in Nevada. But, you
14	know, we looked we looked at a lot of places in Nevada,
15	and we just couldn't make a deal. Fallon's hard to get
16	ground. Tried a couple ranches in Winnemucca, and
17	thought we had one, but it kind of fell through. But
18	we'll see. I don't know. Time will tell whether this
19	was a good move or not.
20	But, you know, I can't, you know, the dairy
21	business for the last years, it's been pretty good.
22	It's been a good year.
23	CHAIRMAN COOK: Well, you've had your
24	MR. WHITAKER: We can't complain all the
25	time.
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Meeting	- 10	/22/2014
Nevada State	Dairy	Commission

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1	CHAIRMAN COOK: I was going to say, you've
2	had your series of bad years
3	MR. WHITAKER: In 2009 it was a, milk went
4	from \$20 to \$10 in a matter of months, and stayed there
5	for ten months. Plus you had corn at \$350 a ton, and
6	are you recording all this?
7	CHAIRMAN COOK: It's on the record.
8	What's happening with heifers, heifer prices
9	rising as well?
10	MR. WHITAKER: I, I think they're staying
11	up. Because the price of beef, you can sell it's
12	incredible, these beef prices. Just, it's just almost,
13	it's just, I don't want to say crazy, but beef is really
14	high. We're selling these dairy cows for a dollar ten,
15	a dollar twenty a pound.
16	CHAIRMAN COOK: Wow. Almost makes more
17	sense to raise them for beef.
18	MR. WHITAKER: Well, I think some guys are.
19	There's some people buying some heifers. Perazzos are
20	expanding and in the market for heifers. We have
21	plenty, we have plenty of our own.
22	CHAIRMAN COOK: Well, that's refreshing to
23	hear, that things have turned and are looking up for the
24	producers.
25	MR. WHITAKER: But, you know, farming is
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1	cyclical, so you enjoy the good times because you pretty
2	much know they're not going to last.
3	CHAIRMAN COOK: Save for the rainy days.
4	MR. WHITAKER: If the government would allow
5	you to stash some money away, but you've got to watch
6	that.
7	CHAIRMAN COOK: Well, thank you for those
8	insights.
9	Anybody else have anything they want to
10	throw out on the table in terms of the dairy industry?
11	How are things going at Anderson, Dave?
12	MR. COON: Well, thank you for asking, Mr.
13	Chairman. Fine. We're grateful that people continue to
14	buy milk, we're happy to package it and distribute it.
15	But I think Las Vegas, Southern Nevada is doing better,
16	obviously, than what we were also a few years ago as
17	well. So hopefully things are on the upswing for
18	everyone.
19	CHAIRMAN COOK: Well, let's hope it holds.
20	MR. ANDERSON: Well, we, we trust that it
21	will. And as Greg said, we just keep working and enjoy
22	the good times and anticipate challenging times. But we
23	just keep doing what we do.
24	CHAIRMAN COOK: That's all we can do, and we
25	appreciate you doing what you do.

1	MR. ANDERSON: Thank you.
2	CHAIRMAN COOK: Okay. Let's move on to the
3	last item.
4	MS. GIMLIN: All right. So the last agenda
5	item is public comments and discussion.
6	CHAIRMAN COOK: Okay. Anybody have anything
7	else they want to throw out on the table for discussion?
8	Questions? Concerns? Anything?
9	Seeing none, if nobody is horribly offended,
10	then we will adjourn the meeting.
11	(Meeting adjourns at 9:28 a.m.)
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1	STATE OF NEVADA) COUNTY OF WASHOE) ss.
2	COUNTI OF WASHOE) 55.
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4	I, SUSAN E. BELINGHERI, a Certified Court
5	Reporter and Notary Public for the County of Washoe,
6	State of Nevada, do hereby certify that on Wednesday,
7	the 22nd day of October, 2014, I reported the Nevada
8	Dairy Commission meeting;
9	That the foregoing transcript is a true and
10	correct transcript of the stenographic notes of
11	testimony taken by me in the above-captioned matter to
12	the best of my knowledge, skill and ability.
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14	Susan E. Belingheri, CCR #655
15	Suball E. Berngherr, CCK #055
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