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PUBLIC MEETING OF THE

7

NEVADA DAIRY COMMISSION

8

TRANSCRIPT OF PROCEEDINGS

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Thursday, December 18, 2014

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Fallon, NV

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Reported By:

SUSAN E. BELINGHERI, CCR #655

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APPEARANCES

COMMISSION MEMBERS

Christopher Cook - Chairman
John Collier, Commissioner
Troy G. Crowther, Commissioner - Via Videoconference

Lynn Hettrick, Deputy Director, Dept. of Agriculture
Kathy Easley, AA3
Anna Vickrey, Dept. of Agriculture
Lisa Burnett, Dept. of Agriculture
Bryan Stockton, Deputy Attorney General

Al Trace, Dairy Farmers of America
Pete Olsen, Sage Hill Dairy
Roger Ligtenberg, Desert Hills Dairy

Kimberly Whitfield - Via Videoconference
Damon Hernandez - Via Videoconference
Ron Martin, Anderson Dairy - Via Videoconference

Meeting - 12/18/2014
Nevada State Dairy Commission

1 FALLON, NEVADA; THURSDAY, DECEMBER 18, 2014; 1:14 P.M.

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4 CHAIRMAN COOK: Let's go ahead and convene
5 this meeting, the December meeting of the Nevada State
6 Dairy Commission.

7 Mr. Hettrick, would you open the
8 proceedings, please.

9 MR. HETTRICK: Yes, Mr. Chairman.

10 This is the time and place set for the
11 regularly scheduled meeting of the Nevada State Dairy
12 Commission for the month of December, 2014. This
13 meeting has been scheduled and noticed in compliance
14 with pertinent statutes, including the Open Meeting Law.

15 A copy of the agenda has been handed to the
16 court reporter with the request that it be a part of the
17 official transcript of these proceedings.

18 My name is Lynn Hettrick, deputy director
19 for the Department of Agriculture. Present today are:
20 Mr. Cook, Mr. Christopher Cook, Chairman of the Dairy
21 Commission; Mr. Troy G. Crowther, member of the
22 Commission; Mr. John Collier, member of the Commission.

23 Those who present statements or evidence to
24 the Commission during this meeting are requested to
25 first be acknowledged by the chairman, to identify

Meeting - 12/18/2014
Nevada State Dairy Commission

1 themselves for the record.

2 CHAIRMAN COOK: Would you proceed to the
3 first agenda item.

4 MR. HETTRICK: Yes, Mr. Chairman.

5 The first item on the agenda is public
6 comment.

7 CHAIRMAN COOK: Anybody here from the public
8 care to make a comment at this point? Anybody down
9 south want to make a comment? No?

10 Seeing none, let's proceed to the next item,
11 please.

12 MR. HETTRICK: All right. Item number two
13 for possible action is a license application. It's a
14 peddler-distributor license. It's for Sidra Market on
15 East Warm Springs in Las Vegas, Nevada.

16 The applicant seeks a license to distribute
17 yogurt in the Southern Nevada Marketing Area. The
18 applicant's prices and costs have been reviewed by
19 members of the Dairy Commission staff, and they are in
20 compliance with this agency's laws and regulations. The
21 applicant will be responsible for the assessments.

22 CHAIRMAN COOK: Do we have anybody
23 representing this applicant present?

24 COMMISSIONER CROWTHER: Not here.

25 CHAIRMAN COOK: Anything that the staff

1 would care to add to this?

2 MR. HETTRICK: It's very straightforward,
3 Mr. Chairman. This is an Indian market, apparently.
4 They're buying products that, based on the application,
5 are produced by using specific products from the Indian
6 market. It's nothing they can buy in the local market,
7 and they're going to import that product and market it
8 in Las Vegas.

9 CHAIRMAN COOK: Do you know where it's
10 coming from?

11 MR. HETTRICK: I do not.

12 CHAIRMAN COOK: Okay. Any of the
13 commissioners have any questions?

14 COMMISSIONER COLLIER: I have none.

15 COMMISSIONER CROWTHER: No questions.

16 CHAIRMAN COOK: Okay. Seeing no questions
17 from the commissioners, any questions from staff or the
18 public?

19 Seeing none, I'll entertain a motion.

20 COMMISSIONER COLLIER: Mr. Chairman, I move
21 that we accept the peddler-distributor application for
22 Sidra Market in Las Vegas, Nevada, to distribute yogurt
23 in the Southern Nevada Marketing Area.

24 COMMISSIONER CROWTHER: Second.

25 CHAIRMAN COOK: Having a motion and a second

1 and no dissenting votes, the motion carries and the
2 license is granted.

3 MR. HETTRICK: Number three on the agenda,
4 Mr. Chairman, for possible action is approval of the
5 minutes from the November 19th, 2014, meeting. We have
6 a copy of the minor corrections to those minutes, and
7 unless somebody else has additional changes, would
8 appreciate a motion to approve the minutes as amended
9 per these changes.

10 CHAIRMAN COOK: Okay.

11 COMMISSIONER CROWTHER: Okay. Mr. Chairman,
12 I'll make a motion to approve the minutes with the
13 indicated corrections of the November 19th, 2014, Nevada
14 State Dairy Commission meeting.

15 COMMISSIONER COLLIER: Mr. Chairman, I'll
16 second that motion.

17 CHAIRMAN COOK: Okay. A motion and a second
18 and no dissenting votes, the motion carries, the minutes
19 are adopted as amended.

20 MR. HETTRICK: Next on the agenda, Mr.
21 Chairman, item number four for possible action, approval
22 of dairy requests for pest abatement program matching
23 funds for the starling abatement program that the
24 Commission approved previously.

25 Since our last meeting, this has been fully

Meeting - 12/18/2014
Nevada State Dairy Commission

1 approved by the budget office and the LCB and is ready,
2 the whole program is ready to go forward, and we simply
3 are waiting for people to indicate that the work has
4 been done and submit the appropriate billing, and so on.

5 CHAIRMAN COOK: Okay.

6 MR. HETTRICK: I think we now have seven
7 dairies that have previously applied for the opportunity
8 to present bills.

9 CHAIRMAN COOK: And this is?

10 MR. OLSEN: Pete Olsen, Sage Hill.

11 CHAIRMAN COOK: This would be a new
12 application for --

13 MR. OLSEN: Yeah.

14 MR. HETTRICK: Yeah.

15 CHAIRMAN COOK: How pervasive is the problem
16 at your farm?

17 MR. OLSEN: We're getting into the season
18 where it's starting to get bad.

19 MR. HETTRICK: This time of year is
20 interesting, Mr. Chairman. Recently in some of the
21 dairy magazines that I see, there have been multiple
22 articles about starlings, the problems with starlings,
23 the cost of starlings. It's amazing, I saw a figure in
24 an article the other day, if you lost 13 cents a cow a
25 day on a, I think it was a 4,500 cow dairy, which was

Meeting - 12/18/2014
Nevada State Dairy Commission

1 pretty large, but the number per year if you lost that
2 feed loss, was \$213,000 a year. Huge, huge number.

3 MR. OLSEN: They don't pick out the cheap
4 stuff. They go for the concentrate.

5 CHAIRMAN COOK: Well, that's what -- who was
6 it that was at the last meeting said they estimated they
7 ate four ounces of feed per bird per day?

8 MR. OLSEN: Yeah. And all that stuff is
9 \$400 to \$800 a ton that they're picking out.

10 MR. HETTRICK: So it's a significant
11 problem. We're really hoping this program is utilized
12 and proves to be a benefit. We think it will.

13 MR. OLSEN: Anything helps. Right now with
14 the warmer weather, it seems like they're not as bad as
15 they've been in the past, but as soon as it gets cold,
16 they'll congregate.

17 MR. HETTRICK: Easy source of --

18 MR. OLSEN: Absolutely.

19 CHAIRMAN COOK: So if, if you and the other
20 seven dairymen all knock down starlings, what's to
21 prevent starlings from other areas coming in, from other
22 dairies that aren't participating coming in and feasting
23 on your now available feed?

24 MR. OLSEN: Nothing, but I think part of the
25 program is they bait them with regular grain first, so

1 that kind of brings them, concentrates them in. And
2 then just after baiting in the same spot, then the
3 poison is applied, yeah, because they'll all be
4 congregated there. So that's the idea. And that's
5 another reason why this program should help us to get
6 more dairies involved, you know, because then it does,
7 the more dairies the better.

8 CHAIRMAN COOK: Yeah. We'd like to get all
9 that money spent knocking starlings down, if we could.

10 MR. HETTRICK: Looks like we've got one more
11 gentleman coming. I was just looking outside. I think
12 he went around the front. That may be another dairy
13 that would like to request inclusion in the program. So
14 I think we'll just stall a little bit, here.

15 COMMISSIONER CROWTHER: Hey, Lynn? It
16 seemed like we talked a little bit about, last time, the
17 possibility of providing some funding to help baiting,
18 the baiting program. Because that, that seemed to be
19 one of the challenges that dairies had, was funding that
20 part of the program.

21 MR. HETTRICK: The way this is set up, they
22 can actually fund whatever they want to up to the \$2,000
23 per request, or per application. It's not limited to
24 saying it has to be only the, the Starlicide eradication
25 or the labor that's involved. It could be any of the

1 things that are a part of that program.

2 Additionally, they can come back. So if
3 they use this once -- right now we have eight dairies,
4 that I'm aware of, that have applied, and on our \$2,000
5 limit, that's \$16,000. We have an approval for \$50,000.
6 So any of these dairies of these eight could come back
7 any time, as far as we're concerned, and ask again and
8 say we'd like to, to apply for a second go-round. That
9 kind of thing. So we have no issue with that, whatever.

10 So to the text extent that we can, yes, I
11 think we can do that without an issue. It just simply
12 says eradication, and that's a part of the process and
13 we can do it.

14 COMMISSIONER CROWTHER: Okay. Was there,
15 was there some, somewhere, it seemed like the discussion
16 went towards buying this in bulk, somehow being able to
17 provide funds to get this stuff in bulk.

18 MR. HETTRICK: Yeah, and that's interesting,
19 and I'm glad you brought that up, Troy. I went back and
20 actually looked at the chemical that is being used to do
21 this, and they actually recommend that you don't buy and
22 store the chemical. We would have to have, we would
23 have to know that we were going to have a fairly
24 significant use of the chemical to buy in bulk so we
25 don't have it become impotent and not do the job it's

1 supposed to do.

2 So the way we had discussed, and perhaps
3 that's what you recall, is that we might be able to buy
4 this and store it over some long period of time and get
5 a really good price, but the way --

6 COMMISSIONER CROWTHER: Right.

7 MR. HETTRICK: -- it looked to me from what
8 I saw on the internet, we wouldn't want to do that
9 because it could become ineffective.

10 COMMISSIONER COLLIER: So it has a shelf
11 life to it.

12 MR. HETTRICK: Yes. Apparently it has a
13 fairly rapid deterioration rate.

14 CHAIRMAN COOK: That's sort of counter to
15 what the USDA guy told us.

16 MR. HETTRICK: Yeah, I know. And I stumbled
17 on it. I wasn't looking to see the shelf life, I went
18 on to see if I could find it in bulk and it said, you
19 know, it's not recommended to store this, I don't
20 remember the number now, but it was like you wouldn't
21 want to buy more that you'd use in two or three months,
22 the way it looked to me.

23 COMMISSIONER COLLIER: Is there a season, I
24 mean, is there a period of time, like from November to
25 March, I mean, is that the time when the starling

1 problem is the worst?

2 MR. OLSEN: Yeah. Yeah.

3 COMMISSIONER COLLIER: How many times during
4 that season do you applicate for the destroying of the
5 birds --

6 MR. OLSEN: We've never actually done it on
7 my dairy. It's been done at my dad's dairy, Hillside
8 Dairy. The most I know of is maybe one, one time they
9 try and hit them during the season.

10 MR. HETTRICK: It seems to be pretty
11 effective.

12 MR. OLSEN: Yeah, it is.

13 COMMISSIONER COLLIER: So that seems to be
14 sufficient, is a one-time application?

15 MR. OLSEN: It seems like it, yeah. It
16 definitely knocks them down. You get calls from the
17 neighbors, I'm sure you see it in the news, where, oh my
18 gosh, why are there a hundred dead starlings in my yard.
19 It could have been because there's Starlicide being used
20 somewhere.

21 MR. HETTRICK: Yes.

22 CHAIRMAN COOK: Don't the animal damage guys
23 try to go out and get those birds picked up?

24 MR. OLSEN: They do, yeah. Most of them are
25 where they're roosting, or whatnot.

Meeting - 12/18/2014
Nevada State Dairy Commission

1 MR. HETTRICK: We have another gentleman
2 here, whom I recognize.

3 MR. LIGTENBERG: Boy, you're benevolent
4 today.

5 MR. HETTRICK: And I believe he probably, I
6 believe he probably wants to also apply for the, or put
7 in a request to be an applicant for the program. But
8 I'm going to let you introduce yourself for the record.

9 MR. LIGTENBERG: Roger Ligtenberg, Desert
10 Hills Dairy.

11 MR. STOCKTON: Which dairy?

12 MR. LIGTENBERG: Desert Hills.

13 MR. HETTRICK: That makes nine that are here
14 for the program.

15 MS. EASLY: No, eight.

16 MR. HETTRICK: Eight? Oh, I'm sorry.

17 You're right. And actually, Mr. Ligtenberg's
18 son-in-law, Chad Turner, is the one who started this
19 some time ago, about almost a year ago now, and asked
20 for the program to get started. We did that first
21 approval, and that never did work out because of the way
22 it needed to be contracted, or they wanted it to be
23 contracted. So we changed it back to where it was
24 individual applications, so we could actually put the
25 money through the Dairy. And that made it easier, we

1 didn't have to do a five-year contract with the USDA to
2 get this done.

3 MS. VICKREY: And Roger does represent two
4 dairy farms?

5 MR. HETTRICK: Okay.

6 MS. EASLY: So it was nine.

7 MR. HETTRICK: So it will be nine. Okay.
8 Great.

9 Any comments you'd like to make, Roger,
10 about --

11 MR. LIGTENBERG: No. We just have to do
12 something, because it's filthy problem that we have to
13 do something about, and you can't -- that's the only
14 thing that works, the Starlicide. You can hire a
15 hundred guys in there, it's not the way to do it. You
16 know, shooting them. It just doesn't work. But if you
17 poison them, the day that you poison them, they will be
18 gone the next day.

19 And where they go is, the ones that don't
20 die, go to the neighbors'. And if they don't do it,
21 they'll stay there. They won't come back. So what he's
22 saying is true, other than by me, the Mecinnis', they
23 would go to Mecinnis' and then they would do it, and
24 then they'd come back and we'd have to do it again. So
25 it was back and forth with us.

1 But, yeah, you slaughter them. And there
2 are so many, I used to tell the boys, you know, it seems
3 like we'd kill them and then the next day a hundred come
4 to the funeral, you know. They're just horrible. And
5 they're so filthy, you know.

6 MR. HETTRICK: Okay. Any other comments
7 with regard to that? Mr. Chairman --

8 COMMISSIONER CROWTHER: Is there any kind of
9 a public information program where, you know, just so
10 that when, you know, the community sees birds falling
11 out of the sky they, they don't get all upset that maybe
12 their pets are going to get sick by eating them, or
13 something?

14 MR. HETTRICK: There's no formal program
15 that we do. I know that, I think last time when Jack
16 Spencer was here he said there was some public,
17 something they did publicly that informed, or at least
18 they responded to questions, I guess.

19 That's another thing I did look up on the
20 Starlicide, and it's actually digested by the bird, and
21 the very reason that it kills the bird is that it's
22 digested and ends up in their liver, I think. And it
23 kills the bird, but it becomes harmless at that point.
24 It's harmless to anything that -- they could eat the
25 birds on the ground, it wouldn't matter. It's totally

1 harmless.

2 COMMISSIONER CROWTHER: Right. That's what
3 we were told, and I understand that, but I don't know if
4 the public understands that or if they're going to be,
5 you know, real concerned.

6 MS. VICKREY: I'm working with our public
7 information officer in the areas that we're going to be
8 applying the Starlicide that will put out some
9 announcements in the local papers ahead of time.

10 COMMISSIONER CROWTHER: Okay, good.

11 MS. VICKREY: To inform people if they have
12 dead birds on their property what to do with them. And
13 just make, something to make them aware that these are
14 an issue, you know, they're dirty creatures and, you
15 know, we apologize, but they do have to be taken care
16 of.

17 CHAIRMAN COOK: Okay. Move on to the next
18 item.

19 MR. HETTRICK: All right, Mr. Chairman.
20 Thank you.

21 Next is the staff report. In your packets
22 you have pricing information, three different sheets, or
23 right in front of you you have that information. The
24 one thing we're seeing is a pretty significant reduction
25 in price, about \$4 a hundred weight, between December

Meeting - 12/18/2014
Nevada State Dairy Commission

1 and January. And the other thing that we're hearing and
2 seeing is it's anticipated that milk prices are going to
3 dip significantly over the next six to eight months.

4 COMMISSIONER CROWTHER: Lynn?

5 MR. HETTRICK: Yes, sir?

6 COMMISSIONER CROWTHER: Lynn? I don't seem
7 to have that. Can you email that down to me? I don't
8 need it for this moment, but I'd like to eventually get
9 it.

10 MR. HETTRICK: Yes. Kathy will send it down
11 to you. She said yes.

12 COMMISSIONER CROWTHER: Thank you.

13 MR. HETTRICK: They're approved. Yeah,
14 staff approval. We can make a motion if you'd like,
15 Bryan.

16 MR. STOCKTON: I just didn't know how the
17 program was set up.

18 MR. HETTRICK: I don't think we've taken a
19 vote at the previous meetings to approve the individual
20 dairies that came. Do you remember, Chris?

21 CHAIRMAN COOK: No, I think they just show
22 up and state their interest in participating.

23 MR. HETTRICK: Yeah.

24 MR. STOCKTON: Okay.

25 MR. HETTRICK: So I think we're okay.

Meeting - 12/18/2014
Nevada State Dairy Commission

1 MR. STOCKTON: Okay.

2 MR. HETTRICK: I appreciate that.

3 Okay. So the price issue looks like it's
4 probably related to the fact that prices have been very
5 good, we're starting to see a little over production,
6 and perhaps that's going to play into it a little bit.
7 Also that I think commodities have gone down somewhat,
8 and there's a formula used in which the federal
9 marketing orders that determine milk price based on feed
10 costs, and that seems to be dropping, and milk price
11 tends to follow that. So, you know, the formula says
12 it's going down. So we anticipate a reduction in milk
13 prices.

14 Based on what we know, the dairies have been
15 doing pretty well to this point for the last six to
16 eight months, or maybe a little more, but obviously we
17 may hear that there's some issue in the future.

18 Beyond that, we do have a, a 2015 Commission
19 meeting schedule in front of you. Do you have that,
20 Troy?

21 COMMISSIONER CROWTHER: Oh, yes. I'm sorry.

22 MR. HETTRICK: Okay.

23 COMMISSIONER CROWTHER: Yes.

24 MR. HETTRICK: These meetings are all on
25 Wednesday, and as you all recall, at the last meeting we

1 learned that the dairymen felt that it would be more
2 beneficial if we'd do these meetings on Thursdays. This
3 had been done, set up some time ago to present here and
4 approve for next year, but the question now is would you
5 like to move these all to the Thursday, which seems to
6 be a better day.

7 And, and frankly, we don't get a lot of
8 participation from the dairies generally, and expectedly
9 so. Most of the time it's license applications and
10 things that don't pertain to the dairies. So it's not
11 like they don't care, it's just simply we just don't
12 generally get a lot of participation. However, if we
13 want that participation, it seems Thursday is the better
14 day.

15 COMMISSIONER CROWTHER: We have one public
16 here --

17 MR. MARTIN: It doesn't matter to us.

18 COMMISSIONER CROWTHER: Okay. I'm fine with
19 it. Are we still talking about one o'clock also, or
20 back to the nine o'clock?

21 MR. HETTRICK: Yes, I think that's --

22 MR. OLSEN: Just from a dairyman's
23 perspective, an afternoon meeting is, it's easier to
24 make, for us. We really appreciate you guys having it
25 in Fallon. Not all of them have to be in Fallon, like

Meeting - 12/18/2014
Nevada State Dairy Commission

1 you said, most of them are approval for licensing, but
2 periodically it would be nice.

3 CHAIRMAN COOK: Well, we've actually talked
4 about trying to do at least maybe one a quarter --

5 MR. OLSEN: That would be great.

6 CHAIRMAN COOK: -- out here.

7 MR. OLSEN: And with good notification --

8 CHAIRMAN COOK: We're here --

9 MR. OLSEN: -- to the dairymen, maybe.

10 CHAIRMAN COOK: -- if Roger wants us here.

11 MR. LIGTENBERG: Not for one dairy.

12 MR. HETTRICK: Frankly, we were a little
13 surprised at that last meeting when we were told that
14 Wednesday was a bad day and that 9:00 in the morning was
15 a bad time. We had, it had been that way for years, and
16 nobody had really said anything to us. We didn't know.
17 So when somebody said, well, jeez, it would be a lot
18 better if we moved it to Thursdays in the afternoon,
19 this is the next meeting, and we changed it.

20 MR. OLSEN: We appreciate that.

21 MR. HETTRICK: We're happy to accommodate to
22 the best of our ability, but good to have the input. We
23 appreciate it when somebody comes and tells us what we
24 can do better.

25 CHAIRMAN COOK: So Troy, if we move the

Meeting - 12/18/2014
Nevada State Dairy Commission

1 meetings to Thursday that will free, free you up for the
2 April meeting?

3 COMMISSIONER CROWTHER: I guess. Let's see.
4 April -- yeah. Yeah.

5 MR. HETTRICK: For those that don't know,
6 Troy is a CPA. So --

7 CHAIRMAN COOK: That means you'd have to
8 delay your vacation for a day.

9 COMMISSIONER CROWTHER: Well, hey, maybe
10 I'll come to Reno on vacation.

11 MR. HETTRICK: You can join us. It would be
12 fine.

13 CHAIRMAN COOK: Yeah, if we do a Fallon
14 meeting for the April meeting, you can fly up here and
15 then just stay up here.

16 COMMISSIONER CROWTHER: There you go.

17 MR. HETTRICK: All right, so --

18 COMMISSIONER CROWTHER: Yeah, I, I, I'm good
19 with Thursdays.

20 MR. HETTRICK: All right.

21 CHAIRMAN COOK: John, problem with you?

22 COMMISSIONER COLLIER: It's fine. I mean,
23 if it's -- are we going to do it on a regular ongoing
24 basis, every Thursday at one o'clock?

25 MR. HETTRICK: Yeah, we'd just move it to

Meeting - 12/18/2014
Nevada State Dairy Commission

1 Thursday at one o'clock.

2 COMMISSIONER COLLIER: Okay.

3 MR. HETTRICK: So we'll have Kathy re-do
4 this schedule and probably bring it back to the next
5 meeting, and you guys can just preview in advance. We
6 don't need to approve them, but you can look at it and
7 confirm it.

8 CHAIRMAN COOK: Okay.

9 MR. HETTRICK: Okay? All right.

10 MS. EASLY: Do you want to set any dates of
11 these to be in Fallon at this time?

12 COMMISSIONER COLLIER: Once a quarter?

13 CHAIRMAN COOK: April would probably be a
14 good one, or March, because then we could follow up on
15 the abatement program and see how successful it's been.

16 MR. HETTRICK: Yeah, and we might get more
17 participation from the folks that have an interest in
18 that.

19 MS. EASLY: March or April? April?

20 MR. HETTRICK: Yeah, let's do April.

21 COMMISSIONER CROWTHER: April would be best
22 for me, if I'm going to come out to Fallon.

23 MR. HETTRICK: Okay.

24 COMMISSIONER CROWTHER: Which I'll try to
25 do.

Meeting - 12/18/2014
Nevada State Dairy Commission

1 MR. HETTRICK: Okay. We'll say April for
2 now --

3 COMMISSIONER CROWTHER: Okay.

4 MR. HETTRICK: -- as the first one, and then
5 we can look at that calendar next time, and maybe you
6 guys can look to see you've got something else you'd
7 really prefer to have a specific one in Fallon after
8 that.

9 All right. Anything else? I don't have
10 anything else under staff report.

11 CHAIRMAN COOK: Okay. Do you want to cover
12 the, the budget?

13 MR. HETTRICK: Yeah. Is Damon there? It
14 looks like Damon is there.

15 MR. HERNANDEZ: I'll walk through this real
16 briefly, here. Okay. So net revenue year-to-date,
17 total is \$325,006.56. Net revenue year-to-date,
18 excluding that balance forward we had at the beginning
19 of the year, that was \$466,076. Excluding that, our net
20 revenue is, we're under budget by \$141,169.44. So the
21 projected net revenue at the end of the fiscal year,
22 again without that beginning of the year balance, or the
23 reserve, rather, will be \$30,844.31. And the projected
24 balance, with that beginning balance, at this time is
25 projected at \$497,060.31.

1 Real briefly on the audit front, we're in
2 real good position again to complete an audit on all the
3 licensees during this biennium. We're at 86 percent
4 complete with all the auditing licensees, and at New
5 Year's Eve we'll be at 75 percent done with the
6 biennium. So we're in real good position to hit that
7 mark, as we have been from pretty much since the
8 beginning of the year.

9 Currently we've got about 220 licensees on
10 record. We're currently going through the renewal
11 process, that may change slightly, plus or minus,
12 depending on how the process goes.

13 MR. HETTRICK: Damon, do these numbers
14 include the reimbursement for Jeama Bowers, or did that
15 come too late for you to get them into these numbers?

16 MR. HERNANDEZ: I don't think they're in
17 these. Those should probably be reflected in the next
18 month.

19 MR. HETTRICK: Okay. Just for the people
20 that are here to know what's going on, a little comment
21 about the budget side of this. When we moved, when we
22 merged with the Department of Agriculture last July,
23 July a year ago -- I'm sorry, July 2013, let's get that
24 correct, Food and Nutrition division did not have a
25 grant writing specialist, and one of our employees in

1 the Dairy Commission was a grant writing specialist.

2 They moved her across because they needed
3 service immediately to take care of the USDA grants that
4 we receive in the Department of Agriculture. She worked
5 for the Department of Agriculture Food and Nutrition
6 division, not for the Dairy Commission, for the last
7 year. The Dairy Commission just received, we just
8 received approval to reimburse the Dairy Commission for
9 her salary from the, from the Food and Nutrition. So
10 we'll also gain another \$76,000 back into this account.

11 Which brings me to the point that the
12 estimate is \$497,060, as you see. Our current
13 expenditures are probably running something in the
14 neighborhood of \$500,000 a year, or a little more. I
15 don't know. Damon might be able to give me a number
16 better than that. But it seems pretty clear that we
17 have significantly more reserves at this time than the
18 state government likes us to have, and it's possible
19 that during the budget process we're going to see them
20 pull some reserve off of the Dairy Commission. We'll
21 see.

22 It shouldn't impact us, because the fact is
23 we're running well under what we were budgeted for
24 because of the changes that have taken place, and the
25 fact that we're saving rent, we're saving outside

1 expenditure for laboratory testing and on and on and on.
2 We've changed our system significantly since we've
3 moved. So we don't expect it to have any negative
4 impact, I'll just let you know that it's possible
5 they'll pull reserves off of us.

6 CHAIRMAN COOK: So next year we're going to
7 try to hire a microbiologist?

8 MR. HETTRICK: That's in the budget for this
9 go-round, if it gets approved. And if it is approved,
10 that would be effective October 1, probably. July 1 for
11 the money, but I don't know how quickly after they
12 actually approve it we can go out and hire somebody. So
13 probably around October 1 we can hire a microbiologist,
14 yes. And that's in the budget for us to do.

15 CHAIRMAN COOK: All right.

16 MR. HETTRICK: That opens the opportunity to
17 do a lot more things if we have an on-staff
18 microbiologist. We're excited about that.

19 CHAIRMAN COOK: Okay. Any other --

20 COMMISSIONER CROWTHER: Are there any, are
21 there any expenditures that have yet to go out for the
22 lab, the new lab?

23 MR. HETTRICK: No, we're done. I think
24 Anna's got pretty much everything she needs. How about
25 training, Anna, is there more training?

Meeting - 12/18/2014
Nevada State Dairy Commission

1 MS. VICKREY: We don't have any more
2 training, but we will have a little more travel, because
3 we do have to certify the other state labs. So that
4 will be coming up. We do have certifications to
5 maintain, so that will require some travel here and
6 there.

7 We just started officially testing this
8 week, so we don't know the true breakdown on the cost
9 month to month, but we should know that, have a good
10 idea in the next couple of months on that.

11 But yes, we do look forward to getting a
12 microbiologist, trust me.

13 MR. HETTRICK: Yeah, we've got these two
14 ladies up here doing all the testing, all the travel out
15 to Fallon to pick up all the samples and everything,
16 plus doing all of the laboratory work as well. So we're
17 keeping them busy.

18 CHAIRMAN COOK: Okay. Anything else? All
19 right. Let's move on to the next agenda item.

20 MR. HETTRICK: All right. Number six is
21 consideration of any other matters relating to the dairy
22 industry.

23 CHAIRMAN COOK: Anybody have anything they
24 want to throw out on the table for consideration,
25 discussion, general information?

Meeting - 12/18/2014
Nevada State Dairy Commission

1 Seeing nothing --

2 MR. HETTRICK: Last item on the agenda is --

3 CHAIRMAN COOK: Oh.

4 MR. HETTRICK: -- one more opportunity for
5 public comment and discussion.

6 CHAIRMAN COOK: Oh, that's right. I thought
7 we had that.

8 Okay. Public comments?

9 Nobody from the public is commenting, so I
10 guess we can adjourn this meeting.

11 (Meeting adjourns at 1:45 p.m.)

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Meeting - 12/18/2014
Nevada State Dairy Commission

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CHRISTOPHER COOK, CHAIRMAN

JOHN COLLIER, MEMBER

TROY CROWTHER, MEMBER

Meeting - 12/18/2014
Nevada State Dairy Commission

1 STATE OF NEVADA)
COUNTY OF WASHOE) ss.

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3

4 I, SUSAN E. BELINGHERI, a Certified Court
5 Reporter and Notary Public for the County of Washoe,
6 State of Nevada, do hereby certify that on Thursday, the
7 18th day of December, 2014, I reported the Nevada Dairy
8 Commission meeting;

9 That the foregoing transcript is a true and
10 correct transcript of the stenographic notes of
11 testimony taken by me in the above-captioned matter to
12 the best of my knowledge, skill and ability.

13

14

Susan E. Belingheri, CCR #655

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